



**EXPRESSION OF INTEREST (EOI)
FOR SELECTION OF A CONSULTANT TO CONDUCT TECHNO-
COMMERCIAL FEASIBILITY STUDY FOR MULTI-MODAL LOGISTICS
PARKS IN FOUR DISTRICTS IN KERALA**

Bid No: KINFRA/EOI/18/2020-21

18th December 2020

**KERALA INDUSTRIAL INFRASTRUCTURE DEVELOPMENT CORPORATION
(A Statutory Body of Govt. of Kerala)
KINFRA HOUSE, TC NO.31/2312, SASTHAMANGALAM P.O,
THIRUVANANTHAPURAM-695010**

www.kinfra.org

Tel: 0471-2726585

Email: mail@kinfra.org



Bid No : KINFRA/EOI/18/2020-21

Name of the Work : “Expression of Interest” to conduct a Techno-Commercial Feasibility Study for assessing the technical feasibility and financial viability of the Multi modal Logistics Park across four locations (across Thiruvananthapuram, Kochi, Kozhikode and Kannur) in Kerala

Last date of online Submission : 04/01/2021 before 5.00 pm.

Name of Bidder :

Address of Bidder :
.....
.....

DISCLAIMER

- This EOI is not an agreement and is neither an offer nor invitation by KINFRA to the prospective Bidder or any other person. The purpose of this EOI is to provide interested bidders with information that may be useful in the formulation of proposal pursuant to this EOI. The information is not intended to be exhaustive. Bidders are required to make their own inquiries and satisfy themselves regarding the completeness and reliability of the information and not to rely solely on the information in this document.
- Neither KINFRA nor their employees, consultants, advisors or agencies make any representation or warranty as to the accuracy, adequacy, correctness, completeness or reliability of the EOI and any assessment, assumption, statement or information contained therein or deemed to form part of this EOI. Each prospective bidder should conduct its own investigations and analysis and check the accuracy, adequacy, correctness, completeness or reliability of the information in this EOI document and obtain independent advice from appropriate source before submission of the proposal against this EOI.
- KINFRA may, in its absolute discretion but without being under any obligation to do so, update, amend or supplement the information, assessment or assumptions contained in this EOI.
- Neither KINFRA nor their employees, consultants, advisors or agencies will have any liability to any prospective bidder or any other person under the law of contract, for any loss, expense or damage which may arise from or be incurred or suffered in connection with anything contained in this EOI document.
- KINFRA reserves the right to reject any or all of the proposals submitted in response to this EOI document at any stage without assigning any reason whatsoever. KINFRA also reserves the right to hold, withdraw or cancel the process at any stage under intimation to the bidders who submit the proposal against this EOI.
- KINFRA reserves the right to modify or amend or add to any or all of the provisions of this EOI document or cancel the present invitation and call for fresh invitations.

- Neither KINFRA nor their employees, consultants, advisors or agencies will have any liability in case of non-receipt of any correspondence from them to the applicants due to postal delays.
- The applicable laws for the purpose are the laws of INDIA. Courts of Kerala will have the jurisdiction concerning or arising out of this EOI document.
- Any addendum/corrigendum will be published in KINFRA website.

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Tender Notice

	KERALA INDUSTRIAL INFRASTRUCTURE DEVELOPMENT CORPORATION (KINFRA), Thiruvananthapuram, Kerala	
<u>Expression of Interest (EOI)</u>		
KINFRA invites online bids from competent & financially sound agencies/firms for the following work: Name of work: “Expression of Interest” to conduct a Techno-Commercial Feasibility Study for assessing the technical feasibility and financial viability of the Multi modal Logistics Parks across four locations (across Thiruvananthapuram, Kochi, Kozhikode and Kannur) in Kerala		
Bid Fee (Non- refundable)	EMD	Last Date
Rs. 5,950/- (inclusive of all applicable taxes)	Rs. 50,000/- (inclusive of all applicable taxes)	04/01/2021 before 5:00PM
The EOI document, can be downloaded from the e-Government Procurement (e-GP) website (www.etenders.kerala.gov.in). For more details visit the web site www.kinfra.org .		
Place: Thiruvananthapuram Date: 18/12/2020		Sd/- Managing Director

e-Government Procurement (e-GP) – Notice Inviting Expression of Interest (EOI)

Managing Director, KINFRA invites online Expression of Interest (EOI) in two cover bid system for the following work in the prescribed form, from competent and eligible agencies/firms who fulfill the eligibility criteria prescribed.

SI No	EOI No	Name of work & Location	EMD	Period of completion of work	Last date of submission of EOI document, EMD, EOI Document Fee & Other documents as specified	Time & Date of opening of Technical Bid
1	2	3	5	6	7	8
1	KINFRA/EOI/18/2020-21	“Expression of Interest” to conduct a Techno-Commercial Feasibility Study for assessing the technical feasibility and financial viability of the Multi modal Logistics Parks across four locations (across Thiruvananthapuram, Kochi, Kozhikode and Kannur) in Kerala	Rs .50,000/-	45 days	04/01/2021 before 5:00 pm	08/01/2021 at 10:00 am

1. Bidders who fulfil the following requirements shall be eligible to apply.
 - i. The Bidder should be a Legal Entity (Sole Proprietorship, Private Limited/ Public Sector Undertaking/ Limited Company/ Partnership firm/ LLP) operational for the last 10 Years
 - ii. Bidder should have an annual turnover of Rs. 75 Crore or above in each of the last three financial years. The bidder should be in existence in Management Consultancy services for the last 10 years, proof of

incorporation should be submitted.

- iii. Bidder should have undertaken and completed in India at least TWO Techno Commercial feasibility study for implementing Multi Modal Logistic parks for government Department/Semi Government or PSU/Quasi Government / Private organization during the last 5 years, with project outlay not below Rs.75 crores. (Proof of the same i.e. Work order should be attached along with Technical bid)
- iv. Bidder should have completed/ is undertaking Techno Commercial feasibility study of at least TWO infrastructure projects in Kerala (Study related to Industries/ Transportation would be considered) with Project outlay each of Rs.20 crores and above. (Proof of the same i.e. Work order should be attached along with Technical bid)
- v. Bidder shall employ qualified team members and should provide their CV along with the technical bid.
- vi. The Bidder should not have been blacklisted by any Central/State Government Organization or PSU for any corrupt and fraudulent practice. An Undertaking by the Authorized Signatory on the letter head of the Bidder should be submitted as a part of Technical Offer (As per Annexure C).
- vii. Consortium is not allowed in this project
- viii. EOI to be submitted in the following Format duly signed by the authorized representative.

Sl.No.	Description	Details
1	Name of the applicant and address with email, phone etc.	
2	Main area of Business	
3	Proof for Experience and Expertise in the concerned sector	
4	Major area of present activities/ services	
5	Location of Corporate Office /registered Office	
6	Turnover in the last three financial years	

2. The intending bidder must read the terms and conditions of **EOI document** carefully. He should only submit his bid if he considers himself eligible and he is in possession of all the documents required.
3. Information and Instructions for bidders posted on KINFRA website shall form part of bid document.
4. The tender document(s), may be downloaded free of cost from the e-Government Procurement (e-GP) website (www.etenders.kerala.gov.in). No payment is required for downloading the tender documents from the above website however a bid submission fee, as mentioned below in this document, is required to be remitted through online payment mechanism for e-procurement system of Govt. of Kerala. Only those bidders fulfilling eligibility criteria, on the date of bid submission, shall submit bids online on the e-GP website.
5. Non-refundable tender fee of **Rs.5,950/- (inclusive of all applicable taxes)** shall be remitted through **online payment mechanism for e-procurement system of Govt. of Kerala**.
6. Earnest Money Deposit (EMD) amounting to **Rs 50,000.00** (Rupees Fifty Thousand only inclusive of all applicable taxes) to be remitted online through e-GP site by the bidder.
7. All bids shall be submitted online on the e-GP website only in the relevant envelope(s)/ cover(s), as per the type of tender. All bidders shall submit soft copies of certificates as proof of eligibility criteria. No manual submission of bids shall be entertained for the tenders published through e-GP system under any circumstances.
8. The e-GP system shall not allow submission of bids online after the stipulated date & time. The bidder is advised to submit the bids well before the stipulated date & time to avoid any kind of network issues, traffic congestion, etc. In this regard, KINFRA shall not be responsible for any kind of such issues faced by bidder.
9. The bidders, who submit their bids for this tender after digitally signing using their Digital Signature Certificate (DSC), accept that they have clearly understood and agreed the terms and conditions including the Form/ Annexures of this tender. Mention of price details at any place other than the designated place, shall disqualify the bid and the bid shall be summarily rejected.
10. Bids duly signed using bidder's valid Digital Signature Certificate shall be submitted online on e-GP website www.etenders.kerala.gov.in.
11. **Certificate of Financial Turnover:** At the time of submission of bid, bidder may upload Affidavit/ Certificate from Chartered Accountant (**CA**) mentioning Financial Turnover of last 3 years or for the period as specified in the bid document and further details if required may be asked from the bidder after opening of technical bids. There is no need to upload entire voluminous balance sheet.

12. The Technical bid shall be opened first on due date and time as mentioned above. The time and date of opening of financial bid of bidders qualifying the technical bid shall be communicated to them at a later date.
13. The competent authority on behalf of Managing Director, KINFRA does not bind itself to accept the lowest or any other bid and reserves to itself the authority to reject any or all the bids received without the assignment of any reason. All bids in which any of the prescribed condition is not fulfilled or any condition including that of conditional rebate is put forth by the bidders shall be summarily rejected.
14. Canvassing whether directly or indirectly, in connection with bidders is strictly prohibited and the bids submitted by the agencies that resort to canvassing will be liable for rejection.
15. The competent authority on behalf of Managing Director, KINFRA reserves to himself the right of accepting the whole or any part of the bid and the bidders shall be bound to perform the same at the rate quoted.
16. The bid submitted shall become invalid and e-Tender processing fee shall not be refunded if:
 - a) The bidder is found ineligible.
 - b) The bidder does not upload all the documents as stipulated in the bid document.

The bid for the works shall remain open for acceptance for a period of One hundred twenty (120) days from the date of opening of technical bid. If any bidder withdraws his bid before the said period or issue of work order, whichever is earlier, or makes any modifications in the terms and conditions of the bid which are not acceptable to KINFRA, then KINFRA shall, without prejudice to any other right or remedy, be at liberty to forfeit 100% of the said earnest money as aforesaid. Further the bidders shall not be allowed to participate in the rebidding process of the work.

17. This notice inviting Bid shall form a part of the contract document. The successful bidder/contractor, on acceptance of his bid by the Accepting Authority shall within 15 days from the stipulated date of start of the work, sign the contract consisting of:-

The Notice Inviting Bid, all the documents including additional conditions, specifications etc. if any, forming part of the bid as uploaded at the time of invitation of bid and the rates quoted online at the time of submission of bid and acceptance thereof together with any correspondence leading thereto.

IMPORTANT INFORMATION

Sl. No	Information	Details
1.	Date of Issue of EOI Document	18-12-2020
2.	Last date of submission of Bid online	04-01-2021, 5.00 pm
3.	Technical Bid Opening	08-01-2021, 10.00 am
4.	Technical Presentation (Tentative date)	13-01-2021, 10:30 am
5.	Financial Bid opening (Tentative date)	15-01-2021, 10.00 am
6.	Earnest Money Deposit (EMD)	Rs. 50,000/- (Inclusive of all applicable taxes)
7.	Bid Submission Fee (Non-refundable)	Rs 5,950/- (inclusive of all applicable taxes)

INVITATION FOR BIDDING

1. INTRODUCTION

1. Kerala Industrial Infrastructure Development Corporation (KINFRA) is a statutory body formed by the Government of Kerala in 1993, by an Act of State Legislature for facilitating the development of industrial infrastructure in the State. KINFRA has played a pioneer role in developing industrial infrastructure in the State of Kerala.
2. KINFRA has a very successful track record in setting up 24 industrial parks across Kerala for facilitating development of the industry in the State.
3. KINFRA has taken the initiative of promoting the concept of 'Theme Based Parks' since its inception in 1993. After understanding the needs of a particular industry, KINFRA identifies common needs and accordingly provide common facilities to promote the concept of 'shared infrastructure' as a facilitating measure to attract investors of that particular industry. Theme Based Parks already commissioned by KINFRA include Industrial Parks for Garments, Entertainment, Footwear, Exports based industry, Biotechnology, Food processing and SME industrial sector etc.
4. KINFRA promotes a proactive approach to environmental protection and Pollution-free ecosystem in all their parks.
5. KINFRA also provides exclusive single window clearance facility for units in its Parks for obtaining regulatory licenses and clearances.

BIDDING

1. KINFRA intends to select a competent and renowned Consultant through a transparent, competitive bidding process and invites Technical bids from reputed consultants in accordance with this "Expression of Interest" to conduct a Techno-Commercial Feasibility Study for assessing the technical feasibility and financial viability of the Multi modal Logistics Park across four locations (across Thiruvananthapuram, Kochi, Kozhikode and Kannur) in Kerala, assess the risks associated with the project and enumerate imminent actions that are required to be taken.

2. The Bidders have to submit their Technical Bid in the prescribed format as per this EOI. Cost of preparation of bids and related expenses has to be borne by the Bidder. The bidders also will not be eligible for reimbursement of any travel expenses for attending meetings, for making presentation or any other purposes.
3. An agreement will be executed with the successful bidder to proceed with the engagement of Consultant
4. Correspondence in response to this EOI as well as related queries must be addressed to Managing Director, KINFRA, KINFRA House, 31/2312, Sasthamangalam, Thiruvananthapuram-695010, Kerala, Tel 0471 2726585, Email: mail@kinfra.org

ABOUT THE PROJECT

- Kerala is one of the most well-connected state in the country in terms of its transport infrastructure. It has the highest density of roads, rail network spanning from one end to the other end of the state, which is almost running parallel to the national Highway, 4 international airports of which three are well connected to the mainland road and railway network, and 2 Major sea ports and multiple minor ports connected by a coastal sea line.
- However, while the above exists, Kerala like many other states in the country has been primarily dependent on the road for the freight movement and hence has a very skewed load on the road infra. In addition, the congested roads characterized by small or inefficient vehicles resulted in underdeveloped material handling infrastructure and consisting largely of small, unorganized warehouses with limited mechanization.
- Kerala being one side a very consumer oriented state, and at the other end producing most of the cash crops and export oriented products like marine etc. require an efficient logistics infrastructure primarily supporting multimodal logistics hubs.
- The pace of economic growth is largely influenced by the efficiency of

supply chain in the state. Multimodal Logistic Park/Hubs would help user end to end services including efficient interface arrangements; goods warehouse facility, quick documentation and customs offices where import & export is involved.

- Government of Kerala in its endeavor to improve the logistics chain will develop various Multimodal Logistic Parks /Multimodal Logistics Hub in 4 locations across Thiruvananthapuram, Kochi, Kozhikode and Kannur. The basic functionalities of Logistics Parks would be

A. Freight aggregation and distribution

Logistics parks act as hubs for freight movement enabling freight aggregation and distribution. Freight from production zones will be shipped to nearby logistics parks, where it will be aggregated and shipped to a logistics park near the consumption zone on a larger sized vehicle. Freight arriving at the destination logistics park will be disaggregated and distributed to the consumption zones.

B. Multimodal freight transportation

Logistics parks with road land, Inland water connectivity and rail connectivity enable multimodal freight transportation. This aids freight transportation on long haul (between hubs) to shift from road to rail and waterways (wherever possible), thereby reducing the freight cost.

C. Storage and warehousing

Logistics parks provide modern mechanized warehousing space, satisfying the special requirements of different commodity groups. With higher proportion of mechanized material handling, warehousing in logistics parks will reduce storing and handling losses.

D. Value added services

Logistics parks also provide value added services such as packaging and labelling, inventory management, quality checking, customs clearance with bonded storage yards, kitting, sequencing, tracking, tracing etc. at logistics parks. Further set of services include management of inbound and outbound activities on behalf of the

tenant just-in-time and just-in-sequence delivery to local customers, direct delivery to international customers from the facility and reverse logistics.

KINFRA intends to conduct a Techno-Commercial Feasibility Study to determine the technical feasibility and financial viability of the project, assess the risks associated with the project and enumerate imminent actions that are required to be taken. It should help get a detailed evaluation of the projects.

In this regard Government has assigned KINFRA as a nodal agency to appoint a consultant for the Preparation of Techno Commercial Feasibility Report for Development of Multimodal Logistics Park for the four identified locations.

SCOPE OF SERVICES

General scope of the work for this assignment includes but not limited to the following major tasks with specific focus on Kerala conditions:

- Study the existing warehouse capacity and demand in Kerala with a broad location / spatial analysis
- Assess the suitability of the locations and suggest improvement
- Current load assessment of the road infrastructure due to freight movement based on secondary research
- Conduct an industry workshop to assess the requirements for an MMLP
- Market survey and demand assessment to understand quantum of potential demand for Kerala specific market both inbound and outbound
- Understanding key needs for providing a hub for freight aggregation and disaggregation across multiple modes of transport along with storage space and value-added services, all within a single facility.
- Understand and benchmark best practices internationally and across India
- Review of all available reports, relevant reports & published information related to the study
- Infrastructure gap assessment and recommendation on road, rail, ports, air and inland waterways connectivity, as applicable in the four districts w.r.t their availability and proximity to each other and also with the nearby industrial

parks/warehouses.

- Assess and suggest the key facilities to be provided in the Parks, by Cargo and Storage type and also required common facilities.
- Submit a concept master plan of the Parks incorporating the requirements as envisaged for post COVID activities.
- Estimated project cost, financial analysis and cash flow projections, with financial viability projections like Cost benefit analysis etc.
- Assess and suggest funding options, mode of funding and financial structuring
- Identification of potential partners for implementing the project, anchor investing projects etc.
- High level Commercial viability assessment of the proposed MMLP's with assessment of possible institutional mechanisms for implementation keeping multiple scenarios in view from perspective of stakeholders listing out anticipated benefits and challenges of each scenario and suggest the most viable model.
- Comprehensive assessment of internal and external risks along with suitable mitigation measures & strategies
- As part of the study, the consultant will need to build a comprehensive risk assessment framework across internal and external risks and identify the same for the project. The consultant will need to identify the risk variables and the range of variability for each of the key external and internal risks. In addition, high level impact assessment needs to be conducted along with suitable mitigation measures & strategies
- Analyze the current regulatory ecosystem and recommend interventions required to facilitate smooth operations of Multi-modal logistics parks in the state
- Suggest different institutional mechanism/frameworks for setting up and running/managing the multi-modal logistics park and based on merits/demerits of each, recommend the best possible institutional mechanism for the MMLPs.

DELIVERABLES AND PAYMENT SCHEDULE

All the deliverables as per the list below shall be in the form of 5 hard copies and soft copy

- The milestones and timelines of the assignment are given in the table below. The Key Deliverables and payment schedule, as percentage of the Agreement Value, linked to the specified deliverables are given below:

SI No.	Milestone	Timeline (in days)	Payment (% of total fee)
1	Inception report - Detailing of the entire assignment in tasks, sub-tasks and other elements. Present the approach and methodology to handle the scope.	30 days from the date of issue of Work order	20% Payment on Approval of Inception Report
2	Draft Final Report	40 days from the date of issue of Work order	30% Payment on Approval of Draft Final Report
3	Final Report	45 days from the date of issue of Work order	50% Payment on Approval of Final Report

SELECTION PROCEDURE

The bidder shall submit the Technical Bid for evaluation. The prequalified bidders will be invited for the presentation of their proposal before the Selection Committee.

PRE-QUALIFICATION CRITERIA

- The Bidder should be a Legal Entity i.e. Legal Entity of the firm i.e. Sole Proprietorship, Private Limited/ Public Sector Undertaking/ Limited Company/ Partnership firm/ LLP operational for the last 10 Years
- Bidder should have an annual turnover of Rs. 75 Crore or above in each of the last three financial years. The bidder should be in existence in Management Consultancy services for the last 10 years, proof of incorporation should be submitted

- Bidder should have undertaken and completed in India at least TWO Techno Commercial feasibility study for implementing Multi Modal Logistic parks for government Department/Semi Government or PSU/Quasi Government / Private organization during the last 5 years, with project outlay not below Rs.75 crores. (Proof of the same ie Work order should be attached along with Technical bid).
- Bidder should have completed/ is undertaking Techno Commercial feasibility study of at least TWO infrastructure projects in Kerala (Study related to Industries/ Transportation would be considered) with Project outlay each of Rs.20 crores and above. (Proof of the same ie Work order should be attached along with Technical bid)
- Bidder shall employ qualified team members and should provide their CV along with the technical bid.
- The Bidder should not have been blacklisted by any Central/State Government Organization or PSU for any corrupt and fraudulent practice for the past 5 years. An Undertaking by the Authorized Signatory on the letter head of the Bidder should be submitted as a part of Technical Offer
- Consortium is not allowed in this project
- EOI to be submitted in the following Format duly signed by the authorized representative.

Sl.No.	Description	Details
1	Name of the applicant and address with email, phone etc.	
2	Main area of Business	
3	Proof for Experience and Expertise in the concerned sector	
4	Major area of present activities/ services	
5	Location of Corporate Office /registered Office	
6	Turnover in the last three financial years	

- The **Technical Bid** should be submitted with a covering letter as per Annexure A and should include all the required details listed below.

- Documents proving that the bidders must be companies incorporated in India or registered partnership in India.
 - Certificate issued by Chartered Accountant (CA) proving average annual financial turnover during the last three financial years ending 31st March 2019.
 - Profit and Loss Statement and Balance Sheet during last three years ending 31st March 2019.
 - Copy of latest GST Return
 - Copy of PAN Card
 - A brief statement of proposed work plan
 - An undertaking should be submitted by the Authorized Signatory on the letter head (As per Annexure C) of the Bidder stating that the Bidder has not been blacklisted by any Central/State Government Organization or PSU for any corrupt and fraudulent practice for the past 5 years.
 - Tender fee of **Rs.5,950/- (inclusive of all applicable taxes)** shall be remitted through **online payment mechanism for e-procurement system of Govt. of Kerala.**
 - Earnest Money Deposit (EMD) amounting to **Rs. 50,000.00/-** (Rupees Fifty Thousand only inclusive of all applicable taxes) to be remitted online through e-GP site by the bidder.
 - Any other detail which the Applicant Company/ Firms feels relevant in this regard.
- The **Financial Bid** shall be submitted in the format given as in the e-portal.
- The technical qualification documents will be evaluated to assess if the applicant satisfies the minimum eligibility criteria required to qualify to bid for undertaking the Techno-Commercial Feasibility study of the Multi Modal logistic parks across four locations. The financial bids of the proposals received would be opened and evaluated of only those bidders who satisfy the above eligibility criteria and obtain qualifying Technical score in Technical presentation.
- The bid will be selected on the basis of the Technical Score (TS) in the Technical Evaluation and the amount quoted in Financial bid.

- The Successful Bidder shall be issued Work Order. After issue of the work order and acceptance of the same by the Successful Bidder within 7 (seven) days, the Successful Bidder shall carry out his further responsibilities/ obligations.

EVALUATION PROCESS

All received proposals will be scrutinized by the committee appointed by KINFRA for opening the bids.

EVALUATION OF TECHNICAL BID

Technical Bid Evaluation will include evaluation of the documents submitted by the bidder followed by a technical presentation. Bidders who qualify the basic eligibility criteria will only be invited for the technical presentation. The Technical Bid documents and Technical presentation of the bidder will be scrutinized on the basis of the Eligibility Criteria and scores will be assigned accordingly.

The scoring scheme is as follows:

Bid Evaluation		
Sl.No	Evaluation Criteria	Maximum Marks
1	Experience of the firm in Preparation of Techno Commercial Feasibility Study of Multimodal Logistics Parks in India with project outlay not below Rs.75 crores Maximum 4 projects – 5 marks for each project	20
2	Experience of the firm in doing Techno Commercial Feasibility Study of strategic projects in Kerala or similar studies in Kerala (Study related to Industries/ Transportation would be considered) with Project outlay each of Rs.20 crores and above Maximum 4 projects – 5 marks for each project	20
3	Knowledge and expertise (Team composition) of the firm in the development and implementation of similar projects, or industrial parks Maximum 2 projects - 5 marks for each project	10

Technical Presentation		
Sl.No	Evaluation Criteria	Maximum Marks
1	Understanding of the Scope of Work, innovative suggestions, identification of investors etc	25
2	Proposed methodology, execution plan, detailed man power deployment and other features	25

The bidders scoring minimum 70 marks out of 100 as Technical Score (TS) in the Technical Evaluation shall be declared as the Technically Qualified bidder.

FINANCIAL BID

The **Financial Bid** shall be submitted in the **format given as in the e-portal**.

EVALUATION OF FINANCIAL BID

The Financial bids shall be considered only of the Technically Qualified bidders. The financial bids shall be scrutinized for their conformity to the specified formats given as in the e-portal. KINFRA reserves the right to accept or reject any or all tender documents without assigning any specific reason.

The Financial Score (FS) of the Technically Qualified bidders shall be computed as per the following formula.

$$FS = (F_{min} / F_b) \times 100$$

FS = Financial Score of the bidder under consideration

F min = minimum price quoted by any bidder

Fb = price quoted by the bidder under consideration

The Technical Score (TS) and the Financial Score (FS) secured by each bidder shall be subjected to the Weightage as follows:

$$WT = 0.80 \text{ (the weightage given to the technical bid);}$$

WF = 0.20 (the weightage given to the financial bid).

The combined technical and financial score (S) for the bidder shall be computed as per the following formula.

$$S = (TS \times 0.8) + (FS \times 0.2)$$

AWARD OF CONTRACT

The bidder securing the highest combined score (S) shall be treated as the successful bidder and considered as selected for award of the contract. The selected bidder would be required to execute an agreement with KINFRA within 15 days from award of work.

TERMS & CONDITIONS

CONFLICT OF INTEREST

KINFRA requires that consultants should provide professional, objective and impartial advice and at all times hold the client's interest paramount, strictly avoid conflicts with other Assignment/jobs or their own corporate interests and act without any consideration for future work. The consultant and any of their affiliates shall be considered to have a conflict of interest and shall not be hired under any of the circumstances given below: (a) Conflicting activities or assignment i.e. providing goods or works or assignment other than consulting assignment (b) Conflicting relationship i.e. business/relationship with a member of client's staff involved in the job. (c) The consultants shall be required to observe the highest standard of ethics during rendering of professional services.

FRAUD AND CORRUPTION

- KINFRA requires that the bidders against this EOI shall observe the highest standard of ethics and shall not indulge in corrupt, fraudulent and collusive practices which would result in rejection of bids and cancellation of award of contract. In pursuit of this policy, the following are defined:
- Corrupt practice means the offering, giving, receiving or soliciting, directly or

indirectly, of anything of value to influence the action of a public official in the bidding process or in contract execution.

- Fraudulent practice means a misrepresentation or omission of facts in order to influence the bidding process or the execution of contract.
- Collusive practice means a scheme or arrangement between two or more bidders, with or without the knowledge of the client/KINFRA, designed to establish bid prices at artificial, non-competitive levels and Coercive practice means harming or threatening to harm, directly or indirectly, persons or their property to influence their participation in the bidding process or affect the execution of contract.

SUB-CONTRACTING & SUB-CONSULTANT

- The Consultant shall not subcontract whole of the work. However they may subcontract any part of the work after duly notifying and obtaining prior approval from KINFRA.
- The Consultant shall indicate the name of sub- consultants if any for any services with their organization details, qualification and experience of the main personnel and shall obtain prior approval of KINFRA before their engagement for the consultancy.

ARBITRATION

If any dispute, difference, question or disagreement shall at any time, hereafter arise, between the parties hereto or the respective representatives or assigns in connection with or arising out of the contract or duties of the said parties hereunder or any matter whatsoever incidental to this contract or otherwise concerning the works of execution or failure to execute the same whether during the progress of work or stipulated/extended periods or before or after the completion or abandonment thereof, it shall be referred to the sole arbitrator appointed by Managing Director, KINFRA. Disputes if any shall be subject to Thiruvananthapuram jurisdiction only.

ANNEXURE A

UNDERTAKING

Sir,

I/We, the undersigned, offer to provide consultancy services to conduct a Techno-Commercial Feasibility Study for assessing the technical feasibility and financial viability of the Multi modal Logistics Parks at Trivandrum, Ernakulam, Kozhikode and Kannur as per the EOI dated *[Insert Date]* at the quoted rate.

I/We agree that the work will be completed within the specified timeline meeting all the requirements of KINFRA.

Yours faithfully,
(Signature)

Address:

Date:

(Note: This undertaking to be submitted on the letter head of the bidder along with requisite documents)

ANNEXURE B

Format of Applicants Profile

Name of the Applicant	
Address	
Constitution (Company/ Firm/ Trust) <i>(if applicable)</i> [To enclose relevant document]	
Details of EMD submitted	
Details of Techno Commercial feasibility study for implementing Multi Modal Logistic parks project done by the firm with project outlay not less than Rs.75 Cr [To enclose work order]	
Details of Techno Commercial feasibility study of infrastructure projects completed/is undertaking in Kerala (Study related to Industries/ Transportation would be considered) with Project outlay each of Rs.20 crores and above [To enclose work order]	
Details of Key team members associated with the proposed Project [To enclose CV of Key team members]	
Details of average annual financial turnover during last 3 consecutive financial years ending 31.03.2019. [To enclose Account Statement and Chartered Accountant certificate]	
Details of audited financial results for the last 3 years ending 31.03.2019 as proof of no loss [To enclose Account Statement and Chartered Accountant certificate]	

Contact Person (Name & Designation)	
Telephone	
Email	
Address	

Note: Additional data may be provided if required, in separate sheets.

ANNEXURE C

DECLARATION

I/we hereby declare that I/we have not been Blacklisted/ debarred by any Central/State Govt Depts/Central/State Govt PSUs, Autonomous and statutory bodies under State/Central Governments.

Signature