

## KINFRA DEFENCE PARK, PALAKKAD

### Response to Pre-Bid Query

S.No	Query	Clarifications
1	Consultant request soil investigation & flood history details to be made available during working stage. TOR Clause No 4.1.2 & 4.1.5	It is the responsibility of PMC to carry out Soil Analysis. Payment will be reimbursed by KINFRA against Bills / Challans. It is the responsibility of PMC to get the Flood History from the concerned sources. KINFRA will support PMC in this.
2	Consultants request to indicate the number of hard copies to be submitted. TOR Clause No 4.1.24	Consolidated soft copy of the report both pdf and doc format along with other documents in respective formats, 10 hard copies of all the Documents and drawings.
3	Consultants working in tandem with the marketing consultants may be required for initial period and not till closure of works. Please clarify. TOR Clause No 4.1.25	Throughout the project period.
4	Consultants submits that proof checking will not invariably be over in the first submission itself, due to non understating the principals of working or some other valid reasons. Hence request to alter the said clause on imposing charges on PMC. TOR Clause No 4.1.29	As per the RFP

5	Clause States “Contour Map of the Site is Attached for Reference”, The said attachment is not provided, Please Clarify. TOR Clause No 4.1.30	Contour Map already uploaded in Website.
6	Please confirm that the EMD of the successful consultant will be refunded, on submission of performance guarantee in the form of Bank Guarantee. Clause No 6.6	Please refer Corrigendum
7	The consultants requests for inclusion of escalation in price clause, for extension of contract due to reasons beyond control. Clause No 6.12	As per RFP
8	Consultants requests for exclusion of the imposition of penalty clause, since delay apportioning is difficult in consultancy assignment. Clause No 6.13	As per RFP
9	Consultant request the addition of one more milestones for “Approval of Infrastructure Services & Equipment’s”. Clause No 9.10	As per RFP
10	The consultants understands that any additional services not in scope of consultants shall be dealt with mutually agreed upon variation order to the consultants contract.	As per RFP
11	As per construction industry practice, following are in contractor’s scope. Fully furnished site office for PMC team. Please Clarify	It is the responsibility of PMC for setting up of Site Office.

12	<p>Consultant requests that they can provide all necessary technical help to enable the authority get all clearances from Statutory Authority. However, liaisoning with the Govt. and undertaking full responsibility to obtain statutory approval should be removed from the PMC Scope. TOR Clause No 4.1.16</p>	As per RFP
13	<p>Please refer clause (III), 7.3.1 BIDDER'S EXPERIENCE AS A PROJECT MANAGEMENT CONSULTANT, page 23 of RFP document, wherein it is stated,</p> <p>“III. The experience of undertaking an Industrial Park Project as Project Management Consultant (PMC), under Modified Industrial Infrastructure Upgradation (MIIU) Scheme/Industrial Infrastructure Upgradation scheme (IIUS) under Department of Industrial Policy and Promotion, Ministry of Commerce and Industry, Govt. of India, with a value of the Project cost not less than Rs.20 Crores excluding land cost. Experience in similar Infrastructure development Projects for development of Industrial Parks under various Government of India schemes also will be considered”.</p> <p>We respectfully request you to consider the</p>	As per RFP

	<p>experience in other industrial projects of Government of India / Government of India Undertaking Projects also for fulfilling the above criteria.</p>	
14	<p>We respectfully request you to consider additional payments over and above the fee quoted in the financial bid for the extended period (i.e. period of construction work beyond the stipulated period of construction). Please consider.</p>	As per RFP
15	<p>Please refer clause 6.12.2 (a), page 19 of RFP document, wherein it is stated,</p> <p><i>“a) 15% as initial payment on execution of agreement against Bank Guarantee for equivalent amount from a Nationalised bank. This BG is initially for a period of 24 months. This BG will be released after the final payment on submission of Performance BG for an amount equivalent to 10% of total value of the consultancy charge and valid for 12 months”</i></p> <p>Performance Bank Guarantee of 10% of the contract value is too high for consultancy</p>	As per RFP

	assignments. Therefore, we respectfully request to you to consider reducing the same appropriately.	
16	Please let us know the duration of the Defects Liability Period.	24 Months from the date of Commissioning
17	We presume that cost towards Soil Investigation will be borne by the client over and above the fee payable to the consultants. Please confirm.	It is the responsibility of PMC to carry out Soil Analysis. Payment will be reimbursed by KINFRA against Bills / Challans.
18	<p>Please refer clause 2.5, Page No.7 of RFP document, wherein it is stated,</p> <p style="text-align: center;"><i>“2.5 The Bidder shall also furnish an Earnest Money Deposit (EMD) of Rupees Five Lakhs only (Rs:5,00,000/-) by way of Demand Draft .....</i>”</p> <p>We respectfully request you to consider Bank Guarantee also towards EMD. Kindly consider</p>	As per RFP
19	Can we form a consortium with an Indian partner - a company which is not our subsidiary	Lead Partner of a Consortium should be an Indian Company.
20	If we ( Italy Company ) have all requisite qualifications and also have an office in Mumbai and Bangalore, can we bid for the project of our own without any Indian partner.	Consortium between an Indian Company and a Foreign Company is permitted.

21	Since we are based in Italy and our experience for engineering services is for various Industrial Parks in various countries, that experience certificate will be considered a valid experience certificate for pre qualification.	Experience in Projects outside India will be considered, provided it meets all the terms and conditions of the RFP.  Also see KINFRA's clarification to Queries 19 & 20.
22	Extension for Submission of Bid Documents : We request you to extend the date of submission of documents by 14 days and make it to 28.03.2016.	Please refer Corrigendum
23	We need is to have site plan in auto cad format.	Drawing in Autocad Format already uploaded in website.
24	We request to relax the criteria for consortium by allowing any of the partner to have the credentials not specifically the lead partner	As per the RFP
25	Clarity in documentations required for the final approval from MIIUS.	As per the RFP
26	We would like to know whether the Project cost has been revised post In-Principle approval and whether the cost in the RFP is inclusive of Government Grant and required documents as supporting for the change are available.	The estimated Project Development Cost of Rs.191 Crores shown in RFP Document is including Land Cost of Rs.60 Crores and including MIIU Grant of Rs.50 Crores.
27	It is understood that since the bid is valid for 180 days, hence the EMD is also required to be valid for 180 days. We request more clarity in this.	As per the RFP

28	We request KINFRA to provide more specific details of all the proposed components in the Defence Park including proposed infrastructure with key specifications.	As per the RFP
29	PMC would like to know whether the Detailed Estimates will be required and about the documents already prepared by KINFRA for the final approval and sanction of Gol grant.	As per the RFP
30	Clarity on the role of PMC in getting the green certification from IGBC.	As per the RFP
31	Request to provide contour map in PDF format.	As per the RFP
32	Please confirm or inform whether KINFRA has identified financial institutions / banks for seeking term loans.	As per the RFP
33	Request to modify the Liquidated damages clause.	As per the RFP
34	Request to modify the clause for Project team by allowing the PMC to deploy the team as per the scheduled works. Can the bidders bring in additional manpower resources to manage the specified deliverables. Request to give weightage to skill sets in other manufacturing and infrastructure projects.	As per the RFP

35	Relaxation in the qualifying criteria of experience of lead partner in implemented industrial park with project cost of 60 crores to experience of any partner.	As per the RFP
36	Request to relax the criteria of having office in Kerala.	As per the RFP
37	Requested to elaborate the implementation schedule on time required for the financial planning final approval document submission, EIA clearance ,Design engineering etc..	As per the RFP
38	It is understood that office space for sitting arrangements for resources of PMC will be provided by KINFRA. Please confirm the same.	It is PMC's responsibility.
39	Request to include additional criteria as credentials for the PMC.	As per the RFP
40	Location drawing	Location drawing with rainwater harvesting ponds and EHT lines is enclosed.
41	Please consider EMD of Rs.2,00,000 in the form of Bank Guarantee.	As per RFP
42	We request you to consider experience as PMC in any facility projects like residential township, institutional complex or buildings, site development works etc. with project cost of	As per RFP



	Rs.60 crore and above in the case of consortium, any partner should have this experience in industrial projects is an added advantage .Also clarify the experience you are considering from the last 5 years or so.	
43	Kindly clarify complete team members minimum qualification and eligibility for us to identify the team.	As per RFP
44	We request you to extend the submission date to 22/03/2016	Please refer Corrigendum