

Response to queries- RFP for Selection of Architectural and Engineering Consultant for setting up International Convention and Exhibition Centre(CEC),Kannur

Sl No	RFP Section	Clause	Page No.	Description	Query	Response
1	Prequalification Criteria	7.1	24	The Bidder/ the Prime Bidder should have an average annual turnover of Rs. 25 Crore or above during the last three financial years. The bidder/ the Prime Bidder should be in existence in Architectural and Engineering Consultancy services for the last 10 years; proof of incorporation should be submitted.	Your kind attention is invited to clause 7.1 prequalification criteria where under for turnover the requirement of Rs. 25 Crores Average for the past Three Years has been specified. This is very high as the estimated cost of work is Rs. 100 Crores. Considering the Architects fee on the higher side i.e. 5% the fee would work out to Rs. 5 Crores. As per the standard provision for turnover as also provided for in vigilance guidelines 30% of the fee should be the turnover for the past three years. Hence the turnover would work out to 0.3*5= i.e. Rs. 1.5 Crores. The anomaly may be looked into and the provision of turnover amended at the earliest.	As per RFP
2	Evaluation Parameters for Technical Score (TS)	7.4	27	Experience as a consultant in fully implemented International Convention and/or Exhibition Centre Project with minimum 2,000 persons plenary hall capacity. a1. Executed project above 2,000 persons plenary hall capacity – 6 Marks a2. Executed Project above 2,500 persons plenary hall capacity – 7 Marks a3. Executed project above 3,000 persons plenary hall capacity – 8 Marks	Your attention is also invited to clause 7.4 evaluation parameter for Technical Score where under for evaluation of technical score the projects like auditoriums of capacity of more than 500 seating capacity or above may also be included in the interest of wide response to the tender.	As per RFP
3	--	--	--	--	it is requested to include Institutional/Office buildings for the project value. This will ensure wider participation for this tender.	As per RFP
4	Prequalification Criteria	7.1	24	The Bidder/any member of the consortium should have experience in implementing one International Exhibition and/or Convention Centre Project or at least one project of similar nature with a project cost of Rs. 80 Crore or more OR Two project of similar nature of Rs.60 Crore OR three project of similar nature of Rs.40 Crore for government Department/Semi Government or PSU/Quasi Government/Private organization.	1. Project of similar nature aer not defined, this project being a public building of very specific nature we request you to please consider the following category of buildings as similar projects: •Airports •Assembly/Parliament buildings •Allow project wherein design works are concluded,however construction is on-going and also projects where in construction is yet to commence 2.For project cost criteria, we request you to consider 7% annual escalation (year on year) to arrive at the current value fo the projects completed in past.	1. As per RFP 2. For the calculation of project cost, the value of executed works shall be brought to current costing level by enhancing the value of work at simple rate of 7% per annum; calculated from the date of completion to last date for submission of bid
5	Prequalification Criteria	7.1	24	The Bidder/any member in case of consortium,its subsidiaries/ associate/ subconsultant/subcontractor should not have been blacklisted by any Central/ State Government Organization or PSU for any corrupt and fraudulent practice. The Bidder/members in case of consortium shall submit an Undertaking by the Authorized Signatory on the letter head of the organization should be submitted as a part of Technical Offer. Please refer Annexure - 2 for the format.	It may be appreciated that certain firms are number of decades old.Hence it will be difficult to give such details without any specified time period, as they may not have records of such events in distant past. As followed in number of other Government sector tenders, we request you to kindly modify this condition to: Applicant has not been debarred/restrained/blacklisted by the Central Government or any state Government or any state Government Dept/Organization durind last 5 years. OR That the bar is currently subsisting	Refer Corrigendum - 1

6	Scope of Work	5	11	Obtaining approval of all the competent authorities and other statutory bodies like Ministry of Environment and forests (including EIA study), State Pollution Control Board, civil aviation, railways and local development bodies, fire and safety departments etc. as applicable/ necessary according to the local Acts, Laws, Regulations, etc. and make any changes desired by such authorities at no extra cost. The original documents of approval shall be submitted to KINFRA.	It may be appreciated that all statutory fees for approvals, NOCs from required statutory bodies (including Green building certification and environmental clearances) are to be paid in name of Employer/Client, hence these cannot be paid in advance by consultant and later reimbursed by KINFRA. The consultant will inform KINFRA of these approximate costs at the beginning of the project to enable KINFRA to have the required budget allocation. We request for revision in the clause accordingly.	All statutory fees will be reimbursed by KINFRA within 15 days from the date of submission of proof of remittance.
7	Scope of Work	5	11	Detailed Project Report (DPR) including Market Feasibility, SWOT analysis, Benchmarking, Optimum product mix (Capacity and size), financial model, financial viability, sensitivity analysis etc.	Please clarify whether Market Detailed Project Report (DPR) including Feasibility, Optimal Product mix Market Feasibility, SWOT analysis, (Capacity and size), financial model, financial viability, sensitivity analysis etc are relevant to this project. Also financial expert / analyst is not listed as part of Project team.	As per RFP
8	Scope of Work	5	12	This activity may necessitate the consultant to interact with KINFRA or any authority /institution appointed by KINFRA for Proof Checking of structural design & drawings. (Cost of such proof checking shall be borne by KINFRA where the designs and drawings are acceptable. In case their design requires revision on proof checking, the cost of such revision/correction including that of proof checking shall be met by the consultant).	We would request you to modify this clause as Proof Consultant never accepts design in one go and minor revisions are expected due to interpretation of codes.We request you the cost of Proof checking regardless of revisions shall be borne by KINFRA	As per RFP
9	Scope of Work	5	13	3D drawings for the finalized master plan along with 3D walk through video (both external and interna	We Request you to limit the time for 3D Walk to 3 minutes.	Duration - 3 mins
10	Scope of Work	5	11,12	Detailed site model of 1:500 scale of the finalized master plan Detailed site model (1:100 or 1:200 scale as applicable) to best show details of the site	We request you to consider the site model submission only once at Detailed design stage at a scale of 1:200	As per RFP
11	Scope of Work	5	14	Supply all the approved & duly marked "Good for Construction" (GFC) working drawings and Structural drawings, specifications and details in the manner required by KINFRA for proper execution of the work. (Required sets of approved drawings shall be supplied free of charge to KINFRA).	we understand that "Good for Construction "Drawings shall be printed in 6 sets for Execution. Please Confirm.	6 sets of drawings along with soft copy
12	Scope of Work	5	14	Make scrutiny of any shop drawings required in connection with work and incorporation of the same in the working drawings and release the duly vetted drawings for construction.The structural design will be proof checked by KINFRA/authorised agency and the suggestions of KINFRA/authorised agency will either be incorporated or the justification of design criteria may be furnished.	As per Trade Practice, Shop Drawings submitted by Contractor are reviewed and approved for execution and not incorporated in Working Drawings. Please Confirm.	As per RFP

13	Liquidated Damages	6.13.1	21	In the event of a delay in completion of project work as per the implementation Schedule for which consultant is solely responsible, consultant shall pay Liquidated Damages to KINFRA at a rate of half of a percent (0.5%) per week of delay, subject to a maximum of ten percent (10%) of the consultant fees	We request you to consider capping the Liquidated Damages to a maximum of five percent(5%) of the consultant fees.	As per RFP
14	Liquidated Damages	6.13.1	21	In the event of a delay in completion of project work as per the implementation Schedule for which consultant is solely responsible, consultant shall pay Liquidated Damages to KINFRA at a rate of half of a percent (0.5%) per week of delay, subject to a maximum of ten percent (10%) of the consultant fees <ul style="list-style-type: none"> Such Liquidated Damages shall be deemed to be a genuine pre-estimate of the foreseeable damages incurred by KINFRA due to delay and shall be KINFRA's sole recourse for late performance by consultant under the agreement The Consultant shall prepare a detailed estimate with maximum accuracy so as to avoid any deviation/extra item. In case of any deviation/extra items which results in a variation of ±10% from the submitted BOQ, corresponding percentage of the deviated value of the total project cost will be imposed as a penalty on the total consultancy fee. This will be an additional penalty clause, however the cumulative penalty will be restricted to 10% of the consultancy fee. 	We understand that Liquidated Damages and Cumulative Penalty combined together will be 10% of the consultancy fees. Kindly Confirm.	Yes
15	Definition of Terms & Payment Terms	6.12	21	<ul style="list-style-type: none"> The payment schedule will be as follows – Stage 1 - 10% of the agreed consultancy fee as initial payment on execution of agreement against Bank Guarantee for equivalent amount from a Nationalized bank, valid for a period of 30 months from the date of agreement. Stage 2 - 20% of the agreed consultancy fee on submission of the Master Plan and DPR and its approval by KINFRA. Stage 3 - 50% of the agreed consultancy fee on submission and approval of engineering designs, drawings, plans, submission of detailed BOQs, Obtaining required approvals/NOC from Government agencies and submission of tender documents, estimates & completion of Award of work to contractor. Stage 4 - 20% against Progressive work at site based on the value of the work done by the contractor released on a Pro-rate basis 	We request you to bifurcate the fee as follows: 15% - Submission of the Master plan and DPR 5% - Approval by KINFRA	As per RFP
16	Definition of Terms & Payment Terms	6.12	21	<ul style="list-style-type: none"> The payment schedule will be as follows – Stage 1 - 10% of the agreed consultancy fee as initial payment on execution of agreement against Bank Guarantee for equivalent amount from a Nationalized bank, valid for a period of 30 months from the date of agreement. Stage 2 - 20% of the agreed consultancy fee on submission of the Master Plan and DPR and its approval by KINFRA. Stage 3 - 50% of the agreed consultancy fee on submission and approval of engineering designs, drawings, plans, submission of detailed BOQs, Obtaining required approvals/NOC from Government agencies and submission of tender documents, estimates & completion of Award of work to contractor. Stage 4 - 20% against Progressive work at site based on the value of the work done by the contractor released on a Pro-rate basis 	We request you to breakdown the 50% payment in following stages: •30% on Submission and Approvals of designs, drawings, plans, submission of engineering designs, drawings, plans, detailed BOQs. •10% on Obtaining required approvals/NOC from Government agencies. •5% on submission of tender documents, estimates. •5% on completion of Award of work to contractor.	Refer Corrigendum-1

17	Definition of Terms & Payment Terms	6.12	21	<ul style="list-style-type: none"> • The payment schedule will be as follows – • Stage 1 - 10% of the agreed consultancy fee as initial payment on execution of agreement against Bank Guarantee for equivalent amount from a Nationalized bank, valid for a period of 30 months from the date of agreement. • Stage 2 - 20% of the agreed consultancy fee on submission of the Master Plan and DPR and its approval by KINFRA. • Stage 3 - 50% of the agreed consultancy fee on submission and approval of engineering designs, drawings, plans, submission of detailed BOQs, Obtaining required approvals/NOC from Government agencies and submission of tender documents, estimates & completion of Award of work to contractor. • Stage 4 - 20% against Progressive work at site based on the value of the work done by the contractor released on a Pro-rate basis 	We request you to consider Quarterly payment in Equal installments during Construction Stage	As per RFP
18	Definition of Terms & Payment Terms	6.12	20	Definition of "Completion of work": It is defined as completion of the work as mentioned in the Scope of Work and acceptance by KINFRA. The Total consultancy fee will be a percentage of the estimated project cost or actual cost executed whichever is lower.	For the purpose of Payment Certification, we request 80% of the stage payment shall be released within 7 days on submission of Deliverables and 20% shall be released by review and approval by KINFRA	As per RFP
19	Evaluation Parameters for Technical Score (TS)	7.4	27	<p>Experience as a consultant in fully implemented International Convention and/or Exhibition Centre</p> <ul style="list-style-type: none"> • 8 marks for 3 or more completed projects • 7 marks for 2 completed projects • 6 marks for 1 completed project 	We request you to also consider experience of projects under the following sectors: 1. Parliament/Assembly Building 2. Airports	As per RFP
20	Evaluation Parameters for Technical Score (TS)	7.4	27	<p>Experience as a consultant in fully implemented International Convention and/or Exhibition Centre Project with minimum 2,000 persons plenary hall capacity.</p> <p>a1. Executed project above 2,000 persons plenary hall capacity – 6 Marks</p> <p>a2. Executed Project above 2,500 persons plenary hall capacity – 7 Marks</p> <p>a3. Executed project above 3,000 persons plenary hall capacity – 8 Marks</p>	We would request you to consider experience of projects of in which Design Stage is completed and construction is under progress for technical score.	Refer Corrigendum - 1
21	The Final Weighted Score(S)	7.8	31	The final evaluation of combined Technical and Financial bid shall be based on the final weighted score. In order to arrive at the final weighted score, a weightage of 70% will be assigned for the Technical Score (marks/points scored in the Technical Bid Evaluation, TS) and a weightage of 30% will be assigned for Financial Score (FS)	We request you to consider the QCBS Assessment as 80:20 instead of 70:30	As per RFP

22	Financial Bid format	Annexure	40	Fee as a percentage of the Estimated Project cost/Actual project cost inclusive of GST	We request that the fees shall exclusive of GST which shall be paid over and above at applicable rates by KINFRA. Please confirm.	Refer Corrigendum-1
23	Arbitration	10	32	If any dispute, difference, question or disagreement shall at any time hereafter arise, between the parties hereto or the respective representatives or assigns in connection with or arising out of the contract or duties of the said parties Page 32 of 44 hereunder or any matter whatsoever incidental to this contract or otherwise concerning the works of execution or failure to execute the same whether during the progress of work or stipulated/extended periods or before or after the compilation or abandonment thereof, it shall be referred to the sole arbitrator appointed by Managing Director, KINFRA. Disputes if any shall be subject to Thiruvananthapuram jurisdiction only.	We request that in the interest of fairness, the Client may kindly consider having a Sole Arbitrator appointed by mutual consent of both the parties. — Kindly consider incorporating the following the modification in Para 10 of the Tender: "If any dispute, difference, question or disagreement shall at any time hereafter arise, between the parties hereto or the respective representatives or assigns in connection with or arising out of the contract or duties of the said parties hereunder or any matter whatsoever incidental to this contract or otherwise concerning the works of execution or failure to execute the same whether during the progress of work or stipulated/extended periods or before or after the compilation or abandonment thereof, it shall be referred to the sole arbitrator appointed mutually by both the Parties. Disputes if any shall be subject to Thiruvananthapuram jurisdiction only. However, in case no mutual understanding is reached between the Parties with regard to the appointment of the Sole Arbitrator within thirty (30) days of referral, either of the Parties shall be entitled to approach the Indian Council of Arbitration for appointment of a Sole Arbitrator. The Arbitration shall be governed by the Arbitration and Conciliation Act 1996 or any statutory modification thereof."	As per RFP
24	Prequalification Criteria, Checklist	7.1	24, 44	The Bidder/any member in case of consortium, its subsidiaries/ associate/ subconsultant/ subcontractor should not have been blacklisted by any Central/ State Government Organization or PSU for any corrupt and fraudulent practice. The Bidder/members in case of consortium shall submit an Undertaking by the Authorized Signatory on the letter head of the organization should be submitted as a part of Technical Offer. Please refer Annexure - 2 for the format.	It may be appreciated that certain firms/companies are number of decades old. Hence it will be difficult to give such details without any specified time period, as they may not have records of such events in distant past. As followed in number of other Government sector tenders, we request you to kindly consider restricting the term/duration of this declaration/requirement to 5 years of as on date of bid submission.	Refer Corrigendum - 1
25	General	--	--	The tender document does not have any limitation of the consultant's liability	We request the client to consider restricting the consultant's liability under this contract. Kindly consider incorporating the following the Tender: "liability of the consultant (including the liability, if any, of its directors, officers, agents, associated or employees) shall be limited to and shall not, under any circumstances (and whether for breach of contract, or in tort, or otherwise), exceed more than hundred percent (100%) of the total fees actually paid to Consultant in relation hereto."	As per RFP
26	General	--	--	--	We would request you to provide Site plan in AutoCAD (DWG File)/PDF which will be the base reference during the preparation of Concept Design Stage	Site plan is uploaded for information of bidders. Refer Addendum-1

27	Prequalification Criteria	7.1	24	The Bidder/ the Prime Bidder should have an average annual turnover of Rs. 25 Crore or above during the last three financial years. The bidder/ the Prime Bidder should be in existence in Architectural and Engineering Consultancy services for the last 10 years; proof of incorporation should be submitted.	Request relaxation in this Criteria Since Indian Architecture & Engineering Consultancies meeting the Technical capability do not have such high average turnover's so we request the modification as below: Consortium Shall fulfil the clause of having an average annual turnover of Rs. 25 Crore or above during the last three financial years. OR The minimum financial Turnover for the Prime bidder(Lead Member) shall be INR 5 Crore only. Please clarify	As per RFP
28	General	--	--	Bid Submission date	We request you to kindly allow 2 weeks of time for the submission of bid from the day of providing the Clarifications on the Pre-bid queries	As per RFP
29	Prequalification Criteria	7.1	24	The Bidder/ the Prime Bidder should have an average annual turnover of Rs. 25 Crore or above during the last three financial years. The bidder/ the Prime Bidder should be in existence in Architectural and Engineering Consultancy services for the last 10 years; proof of incorporation should be submitted.	It is very high according scope of work and project cost. It is our humble submission to you to consider 10 Cr as minimum average annual turnover.(Our Average turnover for last three years is 10.59 Cr)	As per RFP
30	General				For projects done in the past, KINFRA is requested to allow appreciation of the projects done in the past @ 7 % per annum	Refer response of SL NO:4
31	General				Please reduce the pre-qualification criteria related to seating capacity as well as the past project cost by at least 60% each to allow more competition.	As per RFP
32	General				Please extend the due date for submission of the bid by at least two weeks	As per RFP
33	Scope of Work Approvals/NOCs	5	11	Obtaining approval of all the competent authorities and other statutory bodies like Ministry of Environment and forests (including EIA study), State Pollution Control Board, civil aviation, railways and local development bodies, fire and safety departments etc. as applicable/ necessary according to the local Acts, Laws, Regulations, etc. and make any changes desired by such authorities at no extra cost. The original documents of approval shall be submitted to KINFRA.	There is a mention of Approval from Railway bodies.Kindly clarify	If applicable
34	Scope of Work Approvals/NOCs	5	11	Obtaining "Single Window Clearance" authorization for the ICEC from competent authorities	There is a mention of obtaining 'Single Window Clearance'.Kindly clarify	Consultants shall prepare and submit all necessary documents required for submission to competent authority for Single Window Clearance

35	Scope of Work Stage - 1, Deliverables	5	11	Detailed Project Report (DPR) including Market Feasibility, SWOT analysis, Benchmarking, Optimum product mix (Capacity and size), financial model, financial viability, sensitivity analysis etc.	Detailed Project Report (DPR) including Market Feasibility, SWOT analysis, Benchmarking, Optimum product mix (Capacity and size), financial model, financial viability, sensitivity analysis etc. Please clarify precise architectural role in this.	As per RFP
36	Scope of Work Stage -3, Execution/Completion stage	5	14	Obtain Green certification for the proposed ICEC from recognized accreditation agency like Green Rating for Integrated Habitat Assessment (GRIHA), Indian Green Building Council (IGBC) or Bureau of Energy Efficiency (BEE)	Obtaining Green Certification for the proposed ICEC. Please let us know what is the rating conceptualized	As per RFP
37	Evaluation Parameters for Technical Score (TS)	7.4	29, 38	Quality Management System Certification (ISO)	Quality Management System Certification is mentioned. Is it a mandatory requirement as we are Architectural Consultants. Would request not to make it an essential requirement	Not mandatory, Refer RFP
38	Prequalification Criteria Check List for Prequalification Criteria	7.1	24	The Bidder/ the Prime Bidder should have an average annual turnover of Rs.25 Crore or above during the last three financial years. The bidder/ the Prime Bidder should be in existence in Architectural and Engineering Consultancy services for the last 10 years; proof of incorporation should be submitted. Check List for Prequalification Criteria	We request the Client to kindly consider/ Modify the following: The Bidder/ the Prime Bidder should have an average annual turnover of Rs 15 Crore or above during the last three financial years. The bidder/ the Prime Bidder should be in existence in Architectural and Engineering Consultancy services for the last 10 years; proof of incorporation should be submitted.	As per RFP
39	Prequalification Criteria	7.1	24	The Bidder/any member of the consortium should have experience in implementing one International Exhibition and/or Convention Centre Project or at least one project of similar nature with a project cost of Rs. 80 Crore or more OR Two project of similar nature of Rs.60 Crore OR three project of similar nature of Rs.40 Crore for government Department/Semi Government or PSU/Quasi Government/Private organization.	We request the Client to kindly consider/ Modify the following: The Bidder/any member of the consortium should have experience in implementing one International Exhibition and/or Convention Centre Project or at least one project of similar nature with a project cost of Rs. 50 Crore or more OR Two project of similar nature of Rs.40 Crore OR three project of similar nature of Rs.20 Crore for government Department/Semi Government or PSU/Quasi Government/Private organization.	As per RFP
40	Prequalification Criteria Check List for Prequalification Criteria	7.1	24	Prequalification Criteria	Are there any pre-requisites to be followed if the Lead Partner is an International Firm	The firm should have registered office in India and should have undergone atleast on esimilar work in India
41	Evaluation Parameters for Technical Score (TS)	7.4	27	Experience in implementing one International Exhibition and/or Convention Centre Project or at least one project of similar nature with a project cost of Rs. 80 Crore or more OR Two project of similar nature of Rs.60 Crore OR three project of similar nature of Rs.40 Crore	We request the Client to kindly consider/ Modify the following: Experience in implementing one International Exhibition and/or Convention Centre Project or at least one project of similar nature with a project cost of Rs. 50 Crore or more OR Two project of similar nature of Rs.40 Crore OR three project of similar nature of Rs.20 Crore	As per RFP
42	Evaluation Parameters for Technical Score (TS)	7.4	27	Experience as a consultant in fully implemented International Convention and/or Exhibition Centre • 8 marks for 3 or more completed projects • 7 marks for 2 completed projects • 6 marks for 1 completed project	We request the Client to kindly consider/ Modify the following: Experience as a consultant in fully implemented International Convention and/or Exhibition Centre • 8 marks for 2 or more completed projects • 6 marks for 1 completed project	As per RFP

43	Evaluation Parameters for Technical Score (TS) Evaluation Parameters for Key Professional Staff	7.4	28	Key professional staff qualifications and competence specifically assigned for KINFRA Project in Kerala. 1. Team Leader – (5 Marks - Experience + No of projects done) a1. Total Experience - above 20 years – 3 Marks OR a2. Total Experience - 15 – 20 years - 2 Marks b1. Planning & Design of Eligible International Convention & Exhibition Centre projects -2 Marks (Maximum of 2 marks) OR b2. Planning & Design of eligible projects other than Exhibition and Convention Centres- 0.5 marks per project (Maximum of 2 mark).	We request the Client to kindly consider/ Modify the following: 1. Team Leader – (8 Marks - Experience + No of projects done) a1. Total Experience - above 20 years – 5 Marks OR a2. Total Experience - 15 – 20 years - 4 Marks b1. Planning & Design of Eligible International Convention & Exhibition Centre projects -3 Marks (Maximum of 3 marks) OR b2. Planning & Design of eligible projects other than Exhibition and Convention Centres- 1 marks per project (Maximum of 3 mark).	As per RFP
	Evaluation Parameters for Technical Score (TS) Evaluation Parameters for Key Professional Staff	7.4	28	Team Members- (15 Marks) 2. Urban Designer/Urban Planner – (3 Marks – Experience + No of projects done) a1. Total Experience - above 12 years – 2 Marks OR a2. Total Experience – 7 -12 years -1 Marks b1. For preparation of master plans of eligible Projects– 1 mark (Maximum 1 marks) 3. Structural Engineer- (3 Marks- Experience +No of projects done) a1. Total Experience- above 12years- 2 marks OR a2. Total Experience- 7-12 years- 1 mark. b1. Structural Design of Eligible projects- 1 mark (Maximum of 1 marks)	Team Members- (22 Marks) 2. Urban Designer/Urban Planner – (5 Marks – Experience + No of projects done) a1. Total Experience - above 12 years – 3 Marks OR a2. Total Experience – 7 -12 years -2 Marks b1. For preparation of master plans of eligible Projects– 2 mark (Maximum 2 marks) OR b2. For preparation of master plans of Projects other than Exhibition and Convention Centres – 1 marks per project (Maximum of 2 mark). 3. Structural Engineer- (5 Marks- Experience +No of projects done) a1. Total Experience- above 12years- 3 marks OR a2. Total Experience- 7-12 years- 2 mark. b1. Structural Design of Eligible projects-2 mark (Maximum of 2 marks) OR b2. Structural Design of Projects other than	As per RFP
	Evaluation Parameters for Technical Score (TS) Evaluation Parameters for Key Professional Staff	7.4	28	4. Design Architect: (3 Marks) a1. Total Experience- above 10 years- 2 marks OR a2. Total Experience- 7-10 years- 1 mark. b1. Design of Eligible International Exhibition & Convention Centre projects- 1 mark. (Maximum of 1 marks) OR b2. Design of eligible projects other than Exhibition and Convention Centres- 0.5mark/project (Maximum of 1 mark) 5. Quantity Surveyor- (2 Marks) a1. Total Experience- above 10 years- 2 marks OR a2. Total Experience- 7-10 years- 1 mark.	4. Design Architect: (4 Marks) a1. Total Experience- above 10 years- 3 marks OR a2. Total Experience- 7-10 years- 2 mark. b1. Design of Eligible International Exhibition & Convention Centre projects- 1 mark. (Maximum of 1 marks) OR b2. Design of eligible projects other than Exhibition and Convention Centres 0.5mark/project (Maximum of 1 mark) 5. Quantity Surveyor- (4 Marks) a1. Total Experience- above 10 years- 4 marks OR a2. Total Experience- 7-10 years- 3 marks	As per RFP
46	Evaluation Parameters for Technical Score (TS) Average Annual turnover	7.4	29	Average Annual turnover in each of the preceding 3 years starting from 2016-2017 onwards. • Above Rs. 50 Crore- 3 Marks • Between Rs. 25 – Rs. 50 Crore – 2 Marks	We request the Client to kindly consider/ Modify the following: Average Annual turnover in each of the preceding 3 years starting from 2016-2017 onwards. • Above Rs. 25 Crore- 3 Marks • Between Rs. 15 – Rs. 25 Crore – 2 Marks	As per RFP
47	Evaluation Parameters for Technical Score (TS) Total Credential Score (A)	7.4	29	The Total Credential Score (A) shall be 60 Marks (Maximum)	We request the Client to kindly consider/ Modify the following: As per the consideration of change in technical scoring marks for Key Professional staff , the total credential score (A) shall be 70 Marks (maximum)	As per RFP

48	Evaluation Parameters for Technical Score (TS) Project Presentation Score(B)	7.4	29	<p>Presentation on Project Vision, Concept Design, visualization, Methodology, Work Plan, Master plan, Implementation schedule and deployment of 'Project Team'.</p> <ul style="list-style-type: none"> • Project Vision, Concept Design – 10 Marks. • Master plan and Implementation schedule – 10 Marks. • Methodology and Work Plan – 10 Marks • Deployment of Project Team – 10 Marks. <p>The Total Project Presentation Score (B) shall be 40 Marks</p>	<p>We request the Client to kindly consider/ Modify the following the consideration of total credential score (A) of 70 Marks (maximum): Presentation on Project Vision, Concept Design, visualization, Methodology, Work Plan, Master plan, Implementation schedule and deployment of 'Project Team'.</p> <ul style="list-style-type: none"> • Project Vision, Concept Design – 8 Marks. • Master plan and Implementation schedule – 7 Marks. • Methodology and Work Plan – 7 Marks • Deployment of Project Team – 8 Marks. <p>The Total Project Presentation Score (B) shall be 30 Marks</p>	As per RFP
49	Evaluation Parameters for Technical Score (TS) Notes	7.4	30	<p>Cancelled International Convention & Exhibition Centre Project/ projects or any other cancelled/failed projects will not be considered for the evaluation. The credential score will be worked out as above from the details furnished by the bidders in the technical bid document submitted against this RFP. Only those who get a minimum of 45 marks in the Credential score will qualify for the Technical presentation. The EMD will be returned to the unsuccessful bidders within one month of completing the selection process.</p>	<p>We would like the Client to consider the fact that the cancellation of any Project cannot be attributable to the Consultant, hence the Client may consider at least the project whose DPR has been completed. The client may also consider to likewise modify the following: Only those who get a minimum of 55 marks in the Credential score will qualify for the Technical presentation.</p>	As per RFP
50	Project Presentation Score	7.5	30	<p>The successful bidders in the credential evaluation will be invited to make their project concept presentation on a specified date. Based on the presentation, evaluation will be made by the BEC and the maximum score allotted for the project concept presentation is 40 marks. Those who get a minimum of 30 marks will qualify for the next stage.</p>	<p>We request the Client to consider the following: The successful bidders in the credential evaluation will be invited to make their project concept presentation on a specified date. Based on the presentation, evaluation will be made by the BEC and the maximum score allotted for the project concept presentation is 30 marks. Those who get a minimum of 20 marks will qualify for the next stage.</p>	As per RFP
51	Scope of Work	5	11	Stage 1 Preliminary Stage Approvals and NOC	We will request the Client that all Statutory Fees payable to authorities to be directly paid by KINFRA to the concerned departments and should not be kept in scope of consultant.	Refer Corrigendum-1
52	Scope of Work	5	12	Stage 2 Working drawing stage	We will request the Client that Cost of all Proof checking shall be borne by KINFRA.	As per RFP
53	Scope of Work	5	14	Stage 3 Execution/ Completion Stage Approvals and NOC	We will request the Client that Statutory Fees for Green Certification shall be directly paid to the authorities by KINFRA.	As per RFP
54	Definition of terms & payment	6.12	20	Definition of terms & payment terms	We would like the Client to Clarify whether the project cost includes Furniture and electrical fittings?	Yes
55	Prequalification Criteria	7.1	24	The Bidder/any member of the consortium should have experience in implementing one International Exhibition and/or Convention Centre Project or at least one project of similar nature with a project cost of Rs. 80 Crore or more OR Two project of similar nature of Rs.60 Crore OR three project of similar nature of Rs.40 Crore for government Department/Semi Government or PSU/Quasi Government/Private organization.	<p>You are requested to kindly reduce turnover for healthy and more participation</p> <p>Site details are not given, kindly arrange for the below mentioned points.</p> <ol style="list-style-type: none"> 1. Site plan with site area 2. Site survey plan along with access road,existing trees,or any existing structures or services etc 3. Site GPS location 	As per RFP
56	General	--	--	--	<ol style="list-style-type: none"> 1. Site plan with site area 2. Site survey plan along with access road,existing trees,or any existing structures or services etc 3. Site GPS location 	Site plan is uploaded for information of bidders. Refer Addendum-1
57	General	--	--	--	What is the cost of project?	Refer RFP

58	Prequalification Criteria	7.1	24	The Bidder/ the Prime Bidder should have an average annual turnover of Rs. 25 Crore or above during the last three financial years. The bidder/ the Prime Bidder should be in existence in Architectural and Engineering Consultancy services for the last 10 years; proof of incorporation should be submitted.	The minimum average annual revenue, as mentioned in the RFP is typically applicable to firms from disciplines such as Financial Advisory firms, etc. For such projects majority of scope is of Architecture and Planning firms and these firms typically have revenue in the range of 10-15 cr. which is considered very significant. Since the scope of work largely involves consultancy services related to architecture and Engineering, if 25Cr. is retained, it forces Architecture and Planning firms to form a consortium with such financial advisory firms which is not required for the project and will unnecessarily push the project fees higher. we request you to please reduce the minimum average annual revenue as 10-15 cr.	As per RFP
59	Evaluation Parameters For Technical Score (TS)	7.4	29	Average Annual turnover in each of the preceding 3 years starting from 2016-2017 onwards. <ul style="list-style-type: none"> Above Rs. 50 Crore- 3 Marks Between Rs.25 – Rs. 50 Crore –2 Marks 	The minimum average annual revenue, as mentioned in the RFP is typically applicable to firms from disciplines such as Financial Advisory firms, etc. For Architecture and Planning firms in India typically a revenue in the range of 10-15 cr is considered very significant. Since the scope of work largely involves consultancy services, we request you to please revise the evaluation criteria for the average annual turnover as follows: 10 cr. – 15 cr. – 2 marks 15 cr. and above – 3 marks	As per RFP
60	Evaluation Parameters For Technical Score (TS)	7.4	29	Presentation on Project Vision, Concept Design, visualization, Methodology, Work Plan, Master plan, implementation schedule and deployment of 'Project Team'. <ul style="list-style-type: none"> Project Vision, Concept Design – 10 Marks. Master plan and Implementation schedule – 10 Marks. Methodology and Work Plan –10 Marks Deployment of Project Team –10 Marks. Total = 40 Marks	With our previous experience of working on similar projects, we understand that design process in isolation and without consultation with the client and the user groups does not lead to a functional and efficient project, and often the clients get mentally preoccupied with a concept idea and quantity vs quality during the evaluation that may become unfeasible in the detailed design stages. Hence we suggest that the presentation may only include an understanding of the approach and methodology, workplan, innovative ideas for your specific project development and ideology of firms as showcased through their previous experience. Thus the evaluation matrix may change to cover: <ul style="list-style-type: none"> Methodology and Work Plan – 10 Marks Deployment of Project Team and Implementation schedule – 10 Marks. 	As per RFP
61	Evaluation Parameters For Technical Score (TS)	7.4	29	Additional Criteria	Further, an additional criterion of assessing the firms' capacity and strength on delivering complex largescale projects may be added for a comprehensive evaluation. This may include: Experience in completed projects of office buildings/Hotel Projects of minimum built-up area 20,000 sqm and project construction cost at least of 75- 100 crores in the past ten years: <ul style="list-style-type: none"> 1 Project: 3 Marks 2 Projects: 7 Marks 3 Projects: 10 Marks 	As per RFP
62	Evaluation Parameters For Technical Score (TS)	7.4	29	Experience in designing as per Green Building norms	Green projects: Green certification and sustainable design have a high bearing upon the functionality and operational efficiency. Hence, we suggest increasing the weightage of experience in designing green buildings as follows: Experience in designing LEED/GRIHA/IGBC star certified/ rated Projects in the past five years: <ul style="list-style-type: none"> 1 Project: 5 Marks 2 Projects: 10 Marks 	As per RFP

Sl. No.	RFP				Query	Response
	Section	Clause	Page No	Description		
63	Prequalification Criteria	7.1	24	The Bidder/any member of the consortium should have experience in implementing one International Exhibition and/or Convention Centre Project or at least one project of similar nature with a project cost of Rs. 80 Crore or more OR Two project of similar nature of Rs.60 Crore OR three project of similar nature of Rs.40 Crore for government Department/Semi Government or PSU/Quasi Government/Private organization	<p>The Bidder/any member of the consortium should have experience in implementing design one International Exhibition and/or Convention Centre Project or at least one project of *similar nature with a project cost of Rs. 80 Crore or more OR Two project of similar nature of Rs.60 Crore OR three project of similar nature of Rs.40 Crore for government Department/Semi Government or PSU/Quasi Government/Private organization.</p> <p>Note :</p> <p>1) Similar works means ; Comprehensive Architectural and Design Engineering Services of Institutional building having convention Centre or exhibition centre.</p> <p>The projects having design stage completed shall be considered as eligible projects.</p>	As per RFP
64	Evaluation Parameters for Technical Score (TS)	7.4	27,28,29	Evaluation Parameters for Technical Score (TS)	Max Marks Allocated	As per RFP
				Experience in implementing one International Exhibition and/or Convention Centre Project or at least one project of similar nature with a project cost of Rs. 80 Crore or more	12	
					<p>Evaluation Parameters for Technical Score (TS)</p> <p>Experience in implementing one International Exhibition and/or Convention Centre Project or at least one project of similar nature with a project cost of Rs. 80 Crore or more OR Two project of similar nature of Rs.60 Crore OR three project of similar nature of Rs.40 Crore.</p> <p>Note :</p> <p>1) Similar works means ; Comprehensive Architectural and Design Engineering</p>	Max Marks Allocated
						12 4

				OR Two project of similar nature of Rs.60 Crore OR three project of similar nature of Rs.40 Crore		Services of Institutional building having convention Centre or exhibition centre.		
				<p>Experience as a consultant in fully implemented <i>International Convention and/or Exhibition Centre</i></p> <ul style="list-style-type: none"> • 8 marks for 3 or more completed projects • 7 marks for 2 completed projects • 6 marks for 1 completed project 	8 8	<p>Experience as a consultant in fully implemented International/ National Convention and/or Exhibition Centre</p> <ul style="list-style-type: none"> • 8 4 marks for 3 or more completed projects • 7 2 marks for 2 completed projects • 6 1 marks for 1 completed project <p>Note : 1) Similar works means ; Comprehensive Architectural and Design Engineering Services of Institutional building having convention Centre or exhibition centre. 2) The projects having design stage completed shall be considered as eligible projects.</p>	8 4	
				<p>Experience as a consultant in fully implemented <i>International Convention and/or Exhibition Centre</i> Project with maximum 3,000 persons plenary hall capacity.</p> <p>a1. Executed project above 2,000 persons plenary hall capacity – 6</p>	8 8	<p>Experience as a consultant in fully implemented International / National Convention and/or Exhibition Centre in any Institutional Project with minimum 2,000 persons plenary hall capacity.</p>	8-4	

				<p><i>Marks</i></p> <p><i>a2. Executed Project above 2,500 persons plenary hall capacity – 7 Marks</i></p> <p><i>a3. Executed project above 3,000 persons plenary hall capacity – 8 Marks</i></p>		<p>A1. Executed project above 2,000 persons plenary hall capacity – 6 1 Marks</p> <p>a2. Executed Project above 2,500 persons plenary hall capacity – 7 2 Marks</p> <p>a3. Executed project above 3,000 persons plenary hall capacity – 8 4 Marks</p>	
				<p>Experience in designing as per Green Building norms</p>	5	<p>Experience in designing as per Green Building norms</p>	5 4
				<p>Key professional staff qualifications and competence specifically assigned for KINFRA Project in Kerala.</p> <p>Team Leader – (5Marks - Experience + No of projects done)</p> <p><i>a1. Total Experience - above 20 years – 3 Marks OR</i></p> <p><i>a2. Total Experience - 15 – 20 years - 2</i></p>	20 20	<p>Key professional staff qualifications and competence specifically assigned for KINFRA Project in Kerala.</p> <p>Team Leader – (5 3 Marks - Experience + No of projects done)</p> <p><i>a1. Total Experience - above 20 years – 3 2 Marks OR a2. Total Experience - 15 – 20 years - 2 1 Marks</i></p> <p><i>b1. Planning & Design of Eligible International Convention & Exhibition Centre projects -2 1 Marks (Maximum of 2 marks) OR</i></p>	20 10

				<p>Marks</p> <p>b1. Planning & Design of Eligible International Convention & Exhibition Centre projects -2 Marks (Maximum of 2 marks)</p> <p style="text-align: center;">OR</p> <p>b2. Planning & Design of eligible projects other than Exhibition and Convention Centres- 0.50 marks per project (Maximum of 2 mark).</p> <p>Team Members- (15 Marks)</p> <p><input type="checkbox"/> Urban Designer/Urban Planner – (3 Marks - Experience + No of projects done)</p> <p>a1. Total Experience - above 12</p>	<p>b2. Planning & Design of eligible projects other than Exhibition and Convention Centres- 0.50 0.25 marks per project (Maximum of 2 1 mark).</p> <p>Team Members- (15 7 Marks)</p> <p>☞ Urban Designer/Urban Planner – (3 1 Marks - Experience + No of projects done)</p> <p>a1. Total Experience - above 12 years – 2 0.5 Marks OR a2. Total Experience – 7 -12 years – 1 0.25Mark</p> <p>b1. For preparation of master plans of eligible Projects– 1 0.5 mark</p> <p>☞ Structural Engineer- (3 1 Marks- Experience +No of projects done)</p> <p>a1. Total Experience- above 12years- 2 0.5Marks a2. Total Experience- 7-12 years- 1 0.25Mark.</p> <p>b1. Structural Design of Eligible projects- 1 0.5mark (Maximum of 1 marks)</p> <p>☞ Design Architect: (3 1 Marks)</p> <p>a1. Total Experience- above 10 years-2 0.5Marks OR</p> <p>a2. Total Experience- 7-10 years- 1 0.25Mark.</p> <p>b1. Design of Eligible International Exhibition & Convention Centre projects- 1 0.5 mark.</p> <p>OR</p>		
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			<p>years – 2 Marks OR</p> <p>a2. Total Experience – 7 -12 years -1 Mark</p> <p>b1. For preparation of master plans of eligible Projects– 1 mark (Maximum 1 marks)</p> <p><input type="checkbox"/> Structural Engineer- (3 Marks- Experience +No of projects done)</p> <p>a1. Total Experience- above 12years- 2 marks</p> <p>a2. Total Experience- 7-12 years- 1 mark.</p> <p>b1. Structural Design of Eligible projects- 1 mark (Maximum of 1 marks)</p> <p><input type="checkbox"/> Design Architect: (3 Marks)</p> <p>a1. Total Experience- above 10 years-2 marks</p> <p>OR</p>	<p>b2. Design of eligible projects other than Exhibition and Convention Centres- 0.5mark/project</p> <p>Quantity Surveyor- (2 1 Marks)</p> <p>a1. Total Experience- above 10 years- 2 1 marks OR a2. Total Experience- 7-10 years- 1 0.5 mark.</p> <p>Interior Designer- 2 1 Marks</p> <p>Acoustics Expert-1 Mark</p> <p>Electrical Engineer-1 Mark</p> <p>(Note: Complete details of the teams should be submitted)</p> <p>Note :</p> <p>1) Similar works means ; Comprehensive Architectural and Design Engineering Services of Institutional building having convention Centre or exhibition centre. The projects having design stage completed shall be considered as eligible projects.</p>		
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a2. Total Experience- 7-10 years- 1 mark.

b1. Design of Eligible International Exhibition & Convention Centre projects- 1 mark. (Maximum of 1 marks)

OR

b2. Design of eligible projects other than Exhibition and Convention Centres- 0.5mark/project (Maximum of 1 mark)

Quantity Surveyor- (2 Marks)

a1. Total Experience- above 10 years- 2 marks OR

a2. Total Experience- 7-10 years- 1 mark.

Interior Designer- 2 Marks

Acoustics Expert-1

				<p>Mark</p> <p><input type="checkbox"/> Electrical Engineer-1</p> <p>Mark</p> <p><i>(Note: Complete details of the teams should be submitted)</i></p>				
				<p>Consultancy projects/assignments directly undertaken for various Government sectors with a minimum consultancy charge of Rs. 1 Crore (Work order and Completion certificate should be submitted as a part of Technical offer)</p>	02		<p>Consultancy projects/assignments directly undertaken for various Government sectors with a minimum consultancy charge of Rs. 1 Crore (Work order and Completion certificate should be submitted as a part of Technical offer)</p>	02
				<p>Quality Management System Certification (ISO)</p>	02		<p>Quality Management System Certification (ISO)</p>	02 01
				<p>Average Annual turnover in each of the preceding 3 years starting from 2016-2017 onwards.</p> <ul style="list-style-type: none"> Above Rs. 50 	03		<p>Average Annual turnover in each of the preceding 3 years starting from 2016-2017 onwards.</p> <ul style="list-style-type: none"> Above Rs. 50 40 Crore- 3 1 Marks Between Rs.25 – Rs. 50 40 Crore —2 0.5 Marks 	03 01

				<p style="text-align: center;">Crore- 3 Marks</p> <ul style="list-style-type: none"> • Between Rs.25 – Rs. 50 Crore – 2 Marks 				
				Credential score (A)	60		Credential score (A)	60 30
				<p>Presentation on Project Vision, Concept Design, visualization, Methodology, Work Plan, Master plan, Implementation schedule and deployment of 'Project Team'.</p> <ul style="list-style-type: none"> • Project Vision, Concept Design – 10 Marks. • Master plan and Implementation schedule – 10 Marks. • Methodology and Work Plan – 10 Marks • Deployment of Project Team – 10 Marks. 	40 40		<p>Presentation on Project Vision, Concept Design, visualization, Methodology, Work Plan, Master plan, Implementation schedule and deployment of 'Project Team'.</p> <ul style="list-style-type: none"> • Project Vision, Concept Design – 10 50Marks. • Master plan and Implementation schedule – 10 Marks. • Methodology and Work Plan – 10 5 Marks • Deployment of Project Team – 10 5Marks. 	40 70

				Project Presentation Score(B)	40	Project Presentation Score(B)	40 70	
				Grand Total (A+B)	100	Grand Total (A+B)	100	