

REQUEST FOR PROPOSAL (RFP)

FOR

SELECTION OF AN AGENCY FOR SETTING UP AND OPERATION OF A RESTAURANT FACILITY IN BOT MODE IN THE OPEN AREA ABOVE STP OF SDF BUILDING

AT

KINFRA TECHNO INDUSTRIAL PARK, KAKKANCHERY

BID NO. : KINFRA/KTIP/RFP/2022-23

Kerala Industrial Infrastructure Development Corporation (A Statutory Body of Govt. of Kerala)
KINFRA HOUSE, TC NO.31/2312, SASTHAMANGALAM P.O,
THIRUVANANTHAPURAM-695010

www.kinfra.org

Tel: 0494-2401178, 2951178 Email: tipkinfra@gmail.com



Bid No	:	KINFRA/KTIP/RFP/2022-23
Name of the Work	:	SELECTION OF AN AGENCY FOR SETTING UP AND OPERATION OF A RESTAURANT FACILITY IN BOT MODE IN THE OPEN AREA ABOVE STP OF SDF BUILDING AT KINFRA TECHNO INDUSTRIAL PARK, KAKKANCHERY
Locality	:	KINFRA Techno Industrial Park, Kakkanchery, Kerala.
Last date of Submission	:	29.03.2023, 5:00 pm
Name of Bidder	;	
Address of Bidder	:	

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DISCLAIMER

All information provided as a part of this Request for Proposal (RFP) document to the prospective Applicants by the Kerala Industrial Infrastructure Development Corporation (KINFRA), is subject to the terms and conditions set out in this RFP and any addendum to the same (as and when issued in writing).

This RFP document is not an agreement by the KINFRA to the prospective Applicants or any other person. The purpose of this document is to provide interested parties with information that may be useful to them in the formulation of their Proposals.

This RFP document does not claim to contain all the information each Applicant may require. Each Applicant is advised to conduct its own due diligence and check the accuracy, reliability and completeness of the information in this RFP document and obtain independent advice from appropriate sources as deemed necessary. KINFRA makes no representation or warranty and shall incur no liability under any law, statute, rules or regulations as to the accuracy, reliability or completeness of this RFP document. KINFRA may at their absolute discretion, but without being under any obligation to do so, update, amend or supplement the information in this RFP document.

Kerala Industrial Infrastructure Development Corporation (KINFRA)

(A Statutory Body of Govt. of Kerala)

KINFRA HOUSE, TC NO.31/2312, SASTHAMANGALAM P.O,

THIRUVANANTHAPURAM, KERALA-695010

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KERALA INDUSTRIAL INFRASTRUCTURE DEVELOPMENT CORPORATION (KINFRA),

Thiruvananthapuram, Kerala

Tender

KINFRA invites bids from competent, & financially sound agencies/firms for the following work:

Name of work: Selection of an Agency For Setting Up and Operation of a Restaurant Facility In BOT Mode in the open area above the STP of the SDF Building at KINFRA Techno Industrial Park, Kakkanchery.

Kakkanenery.				
Bid Fee	EMD	Last Date		
Rs.5000/- plus GST Rs. 50,000/- 29.3.2023 5:00 p.m.				
The RFP document(s), can be downloaded from the website www.kinfra.org . For more details visit the web site www.kinfra.org .				
Place: Thiruvananthapuram		Sd/-		
Date: 28.02.2023		Managing Director		

Invitation for Request for Proposal (RFP) for Selection of an Agency for Setting Up and Operation of a Restaurant Facility in BOT (Build Operate and Transfer) Mode in the open area above STP of SDF Building in as is where is condition at KINFRA Techno Industrial Park, Kakkanchery

Request for Proposal (RFP) is invited by the Managing Director, KINFRA, at KINFRA Techno Industrial Park, Kakkanchery for Selection of An Agency For Setting Up And Operation Of A Restaurant facility In BOT (Build, Operate and Transfer) Mode in the open area above the STP of SDF Building at KINFRA Techno Industrial Park, Kakkanchery

KERALA INDUSTRIAL INFRASTRUCTURE DEVELOPMENT CORPORATION (KINFRA).

1. Introduction/Background

Kerala Industrial Infrastructure Development Corporation [KINFRA] aims to bring together all suitable resources available in the state to develop infrastructure to facilitate the industrial growth of the state. KINFRA is dedicated to catalyze industrial growth in Kerala by providing the best industry-specific-infrastructure.

KINFRA has identified over 20 core competency areas. It has 24 well-defined industrial Parks, most of which are functional and some are in the launching phase. Each of these Parks offers comprehensive infrastructure and support services to the entrepreneurs.

KINFRA provides single window clearance facilities for industrial units for regulatory licenses and clearances.

2. Objective

KINFRA has established KINFRA Techno Industrial Park, Kakkanchery with a vision of creation of manufacturing infrastructure that invites precision manufacturing industries with high value outputs, in Food & Beverages, Packaging industries, General Industries etc. In view of the same various industrial friendly infrastructures has been constructed in the park and almost every building space and land has been sold out. It is estimated that around 5000 people are employed in various units operational in the park, creating a demand for world class restaurant facility.

Pursuant thereto, KINFRA is inviting proposals for the Selection and Appointment of an Agency for Setting up and Operating a Restaurant facility at KINFRA Techno Industrial Park, Kakkanchery. KINFRA has earmarked space of <u>2500 sq. ft. (232.25 sq. m.)</u> in the open area above the STP of the SDF Building for this purpose with a view to provide better facilities and services to the employees working in the industrial hub.

KINFRA Techno Industrial Park, Kakkanchery has excellent connectivity being located beside road connectivity with national highway NH66; railway connectivity with Calicut railway station @ 19 kms; seaport connectivity with Beypore seaport @ 14 kms; airport connectivity with Calicut International airport @ 8 kms.

3. Scope of the Services / Facilities:

The selected Bidder shall plan, develop, design, build, finance, operate, maintain, manage and transfer a Restaurant facility (hereinafter called as the "Project") in accordance with the Applicable Laws, Good Industry Practices and Set Up Plan approved by KINFRA as well as arrangement of requisite finance, equipment, machinery, security, licenses and other clearances and permits as required at their own costs as detailed in Annexure-A. If any services, functions or responsibilities are not specifically described herein or in any other related document(s) which are an inherent, necessary, ancillary and/ or customary part of the Services or are reasonably required for proper performance of the Services in accordance with the RFP, they shall be deemed to be included within the scope of services as if such services, functions or responsibilities were specifically described in this RFP.

4. Operation period

The restaurant facility must be functional within 6 months from the date of Letter of Award. The operation period of the project shall be valid for 25 years from the date of commencement or completion of 6 months from the date of Letter of Award, whichever is earlier.

5. Operation Fee

The Operation Fee will consist of Rent for the Space allotted by KINFRA as described below:

- a. The Space Rent at Standard Design Factory (SDF) at KINFRA Techno Industrial Park, Kakkanchery at base price of Rs. 4/- per sq. ft. per month [GST extra] (effective from the date of commencement or completion of 6 months from the date of Letter of Award, whichever is earlier) plus applicable taxes with an <u>escalation of 10% every two years</u>. The bidders have to quote the rent amount competitively above the base price.
- b. KINFRA desires interested Bidders to quote the Space Rent they will pay per sq. ft. per month. Space Rent is subject to an escalation of 10% every two years.

Notice Inviting Request For Proposal

Managing Director, KINFRA invites RFP (Request for Proposal) in two cover bid system for the following work in the prescribed form, from competent and eligible agencies/firms who fulfill the eligibility criteria prescribed.

SI No	RFP No	Name of work & Location	EMD	Base Price – Rent per sft for the space	Period of Operation of Restaurant	Last date of submission of RFP document, EMD, RFP Document Fee & Other documents as specified	Time & Date of opening of Technical Bid
1	2	3	5	6	7	7	8
1	KINFRA/KTIP/RFP/2022-23	Selection Of An Agency For Setting Up And Operation Of A Restaurant facility In BOT Mode in the open area above the STP in the SDF Building at KINFRA Techno Industrial Park, Kakkanchery	Rs 50,000/-	Rs. 4/- (excluding GST)	25 Years	29.03.2023 5:00 p.m.	30.03.2023 11:00 a.m.

6. Eligibility Criteria

- **6.1.** Bidders who fulfill the following requirements shall be eligible to apply:
 - i. The bidder should have at least three years continuous prior experience, during the last five years, of running a canteen/cafeteria/restaurant for an institution / organization/classified or standard hotel, for which he should submit the necessary proof /documents from the concerned institution / organization / hotel.
 - ii. Should have had financial turnover of Rs.100 Lakhs from business/activities during any three financial years during the 5 year period from 2017-18 to 2021-22 (Certificate from CA to be submitted).
 - iii. Should have a net worth of not less than Rs. 50.00 lakhs. (Certificate from Chartered Accountant to be submitted).
 - iv. Should have GST Registration in Kerala.

- **6.2.** The intending bidder must read the terms and conditions of RFP document carefully. He should only submit his bid if he considers himself eligible and he is in possession of all the documents required.
- **6.3.** The intending bidder must read the terms and conditions of RFP document carefully. He should only submit his bid if he considers himself eligible and he is in possession of all the documents required.
- **6.4.** Information and Instructions for bidders posted on website shall form of bid document.
- **6.5.** The tender document(s), may be downloaded free of cost from KINFRA's website www.kinfra.org. No payment is required for downloading the tender documents from the above website, however a bid submission fee, as mentioned below in this document, is required to be remitted through demand draft and submitted along with bid documents. Only those bidders fulfilling eligibility criteria on the date of bid submission shall submit the bids.
- **6.6. Tender fee** of Rs.5,900/- (including GST @ 18 %) shall be remitted through a demand draft payable at Thiruvananthapuram and drawn in favor of Managing Director, KINFRA and submitted along with RFP documents to KINFRA.
- **6.7. Earnest Money Deposit (EMD)** amounting to Rs 50,000/- (Rupees Fifty Thousand only) to be remitted through demand draft payable at Thiruvananthapuram and drawn in favor of Managing Director, KINFRA. The EMD of all unsuccessful Bidders will be returned within a period of thirty (30) days from the date of issuing the work order with the successful Bidder. The EMD of any Bidder, whose Bid is rejected on account of being Non-Responsive or Non-Reasonable in accordance with the RFP, will be returned within a period of thirty (30) days from the date of intimating the rejection of bid by KINFRA to the Bidder.
- **6.8. Security Deposit,** the amount collected at the time of executing contract agreement, will be the 12 times of the average of the quoted amount/rental amount for the whole 25 years and the deposit will be retained till 3 months after the expiry of contract agreement. The successful bidder shall make this **interest free security deposit** either by demand draft or in the form of Bank guarantee from a scheduled bank towards the due performance of the obligation of the Operator under the agreement and for recovery of any damages caused to the building or its fittings. The validity of the BG shall be up to 3 months after total operation period as mentioned in the document.
- **6.9. Manpower**: The Operating Agency is required to employ necessary manpower to ensure the smooth operations of the restaurant. Compliance to this condition is a mandatory requirement, failing which the Operating Agency shall lose their right to operate, maintain and manage the facility. The Bidder shall ensure the following regarding the personnel being deployed:

The personnel

- i. shall be over 18 years of age.
- ii. shall have no police record.

- iii. shall have no history of alcohol or drug abuse
- iv. shall have no chronic / contagious diseases
- v. shall be physically and mentally fit
- vi. shall be an experienced and competent person
- **6.10.** All bids submitted shall consist of a Technical Bid and a Price Bid and should be submitted in two separate sealed envelopes, super scribed "Technical Bid for Selection Of An Agency For Setting Up And Operation Of A Restaurant facility In Bot Mode in the open area above STP of SDF Building at KINFRA Techno Industrial Park, Kakkanchery" (Ref Annexure B) and "Price Bid for Selection Of An Agency For Setting Up And Operation Of A Restaurant facility In BOT Mode in the open area above STP of SDF Building at KINFRA Techno Industrial Park, Kakkanchery" (Ref Annexure C) respectively, which will then be enclosed in one single sealed envelope clearly superscribed "Technical Bid & Price Bid for Selection of An Agency For Setting Up And Operation Of A Restaurant facility In BOT Mode in the open area above STP of SDF Building at KINFRA Techno Industrial Park, Kakkanchery". This sealed cover shall be addressed to The Park Manager, KINFRA Techno Industrial Park, Calicut University P.O., Kakkanchery, Malappuram, Kerala 673635, Phone 0494-2951178.
- **6.11.** The tender in the prescribed format along with EMD and other required details in sealed cover should reach KINFRA Techno Industrial Park, Kakkanchery, 673635, Phone 0494-2951178 on or before 29.03.2023, 5:00 pm. Only hard copies of Bids shall be accepted.
- **6.12.** The bidder is advised to submit the bids well before the stipulated date and time. In this regard, KINFRA shall not be responsible for any kind of issues faced by the bidder due to delay in postal/courier services.
- **6.13.** The bidders who submit their bids for this tender shall accept that they have clearly understood and agree to the terms and conditions including the Form/Annexures of this tender. Mention of price details at any place other than the designated place, shall disqualify the bid and the bid shall be summarily rejected.
- **6.14.** The Bids should be duly signed by the bidder. The bids shall be typed or written in indelible ink. The bidder shall initial any corrections/amendments made to the bid. Any material change to a submitted bid must be received before the bid due date. Material changes in the bid will not be permitted after the bid due date.
- **6.15. Certificate of Financial Turnover:** At the time of submission of bid, bidder may enclose Affidavit/ Certificate from CA mentioning Financial Turnover as specified in the bid document. The documents related to account statements may be submitted along with Technical Bid.
- **6.16. Pre-Bid conference** shall be held at KINFRA Techno Industrial Park, Kakkanchery on **08/03/2023**, **12:30 pm** to clear the doubt of intending bidders, if any. The bidders can also attend the pre-bid meeting in online, the link will be shared with them, if they request through email tipkinfra@gmail.com. The queries shall be sent to the same email id at least one day prior to the pre-bid meeting. For further clarification, the bidders may contact The Park Manager, Phone No. :- 0494-2951178, 9745149818.
- **6.17.** The Technical bid shall be opened first on due date and time as mentioned above. The time and date of opening of financial bid of bidders qualifying the technical bid shall be

communicated to them at a later date.

- **6.18.** The competent authority on behalf of Managing Director, KINFRA does not bind itself to accept the highest or any other bid and reserves to itself the authority to reject any or all the bids received without the assignment of any reason. All bids in which any of the prescribed condition is not fulfilled or any condition including that of conditional rebate is put forth by the bidders shall be summarily rejected.
- **6.19.** The competent authority on behalf of Managing Director, KINFRA does not bind itself to accept the highest or any other bid and reserves to itself the authority to reject any or all the bids received without the assignment of any reason. All bids in which any of the prescribed condition is not fulfilled or any condition including thatof conditional rebate is put forth by the bidders shall be summarily rejected.
- **6.20.** Canvassing whether directly or indirectly, in connection with bidders is strictly prohibited and the bids submitted by the bidders who resort to canvassing will be liable for rejection.
- **6.21.** The competent authority on behalf of Managing Director, KINFRA reserves to himself the right of accepting the whole or any part of the bid and the bidders shall be bound to perform the same at the rate quoted.
- **6.22.** The bid submitted shall become invalid and fee shall not be refunded if:
 - i. The bidder is found ineligible.
 - ii. The bidder does not submit all the documents as stipulated in the bid document.
 - iii. The Bids not accompanied by EMD and tender cost will be summarily rejected.
- **6.23.** The bid for the works shall remain open for acceptance for a period of One hundred twenty (120) days from the date of opening of technical bid. If any bidders withdraw his bid before the said period or issue of work order, whichever is earlier, or makes any modifications in the terms and conditions of the bid which are not acceptable to KINFRA, then KINFRA shall, without prejudice to any other right or remedy, be at liberty to forfeit 100% of the said earnest money as aforesaid. Further the bidders shall not be allowed to participate in the rebidding process of the work.
- **6.24.** This notice inviting Bid shall form a part of the contract document. The successful bidder/contractor, on acceptance of his bid by the Accepting Authority shall within 15 days from the stipulated date of start of the work, sign the contract consisting of The Notice Inviting Bid, all the documents including additional conditions, specifications and drawings, if any, forming part of the bid as submitted at the time of invitation of bid and the rates quoted at the time of submission of bid and acceptance thereof together with any correspondence leading thereto.
- **6.25. Selection of Bidder:** Bidder with highest quote for the monthly rent amount above the base price will be selected after achieving all technical qualification for the project as mentioned in the RFP.

IMPORTANT INFORMATION

Sl. no.	Information	Details	
1	Date of issue of RFP Document	28.02.2023	
2	Pre-Bid Conference date	08.03.2023 12:30 p.m.	
3	Last date of submission of Bid	29.03.2023 5:00 pm	
4	Earnest Money Deposit (EMD)	Rs. 50,000/-	
5	Bid Submission Fee (Non-refundable)	Rs. 5,000/- (plus GST @ 18%)	
6	Technical Bid Opening date	30.03.2023 11:00 a.m.	
7	Total Available space	2500 sq.ft. (232.25 sq. m.)	
8	Base price for Rent (per sq.ft.)	Rs.4/ (excluding GST)	

- A. The **Technical Bid** should be submitted with a covering letter as per Annexure B and should include all the required details in the format as given in Annexure C.
 - Documents proving that the bidder in the business of running a canteen / cafeteria/restaurant for an institution / organization/classified or standard hotel in the past five Financial Years
 - Certificate issued by CA proving financial turnover of Rs. 100 Lakh form business
 / activities during any three financial years during the 5 year period from 2017-18
 to 2021-22.
 - Certificate issued by CA showing the net worth not less than Rs. 50 lakh for the bidder.
 - Copy of GST registration
- B. The **Financial Bid** shall be submitted in the format given as ANNEXURE D in a separate sealed cover.

7. Additional Conditions

- **7.1.** Restaurant will have provision for common sit down dinning facility with seating capacity as mentioned in Annexure A
- **7.2.** Should the office remain closed on any other day/days due to unforeseen circumstances, the Bidder cannot claim any rebate in lieu of closure.
- **7.3.** No polythene or plastic sheet shall be used for packing and selling of eatable items. In other words, no item bearing polythene/plastic bags are allowed to be sold in the Restaurant. Only glass tumblers and ceramic/disposable crockery/bio degradable materials for serving drinks/foods are allowed. Any violation in this connection will lead to cancellation of the contract.
- **7.4.** The successful Bidder shall display the items being sold along with price as per the Food list along inside the office at designated location on Board, which shall not be less than 100 cm x 50 cm in size at his own expenses.
- **7.5.** No additional stalls/construction within the allotted area will be done by the Bidder without prior written permission from the Authority. Any violation will attract monetary penalty or in extreme case cancellation of the license.
- **7.6.** After successfully completing the operation period of 25 years the entire restaurant facilities including the furniture, equipment, utensils and any amenities related to the restaurant must be handed over to KINFRA in good condition. Any permitted construction shall not be allowed to be removed while evacuating the premises.
- **7.7.** Basic facilities of the restaurant like Kitchen setup equipment, Table & Chairs, Gas Burner, Utensils, exhaust fan, Mixer Grinder, basic lightings and air conditioning facilities etc has to be arranged by the successful bidder itself and KINFRA shall not be responsible for them.
- **7.8.** The successful Bidder shall run the restaurant to the satisfaction of the Authority or any other officer authorized by him throughout the term of the license. The Bidder shall not sell any other item which is not authorized in the list attached.
- **7.9.** The Bidder shall use the licensed premises strictly for serving food, beverages to the officials/employees working within the KINFRA TIP compound only. Entry will not be permitted for general public from outside the campus.
- **7.10.** The Bidder is strictly prohibited from using the premises for catering to outside parties, holding/organizing seminars, conferences, other trade promotion and trade related activities, banquets, reception, DJ, marriages or any other such activities.

- **7.11.** The Bidder shall have no right on the land of licensed premises.
- **7.12.** The selected Bidder is expected to be working with an appropriate banking partner so as to give multiple payment options to the customers.
- **7.13.** The Bidder shall ensure that eatable items sold/served from the premises are of requisite hygiene and quality standards and conform to the provisions of the Prevention of Food Adulteration Act and any other guidelines, regulations, standards etc. issued by concerned Government Authorities from time to time. The Bidder shall be solely liable for any action or penalty imposed by relevant Authorities in this regard.
- **7.14.** Officials or representatives of Authority may at any time monitor the quality of raw material, food items and standards of facilities.
- **7.15.** Only Mineral/RO/Boiled water can be served in the restaurant.
- **7.16.** Complaint/suggestion box will be placed at appropriate place to address grievance/suggestions of visiting public promptly.
- **7.17.** The bidder shall also pay GST @ 18% or such other rate as may be fixed by Government of India from time to time on the monthly lease rent and common facility charges in addition to the lease rent payable by KINFRA.
- **7.18.** The bidder shall be bound to pay interest on all overdue payments from the date they become overdue at 12.5% per annum until the date of payment.
- **7.19.** The bidder shall not erect or display or permit to erect or display without the consent in writing of the KINFRA any advertisements, hoardings or notices, whether illuminated or otherwise upon the exterior of the demised premises or any part thereof or in the interior of the demised premises, except name plate of a size not exceeding the size approved by the KINFRA to be fastened at the entrance of the demised premises.
- **7.20.** The bidder shall not assign, transfer or underlet the demised premises or project or any part thereof.
- **7.21.** The bidder shall insure and at all times during the continuance of the operation period keep insured at its cost the demised premises and structures and equipment that may be erected or installed in the said premises against loss or damage by fire, natural calamities and against Third Party liabilities and shall furnish to the KINFRA certified true-copies of the Policies from time to time.

- **7.22.** The bidder shall keep KINFRA indemnified in the event of loss by fire or natural calamities of the allotted space/project and the insurance money received from the Insurance Company shall be utilised to re-build or restore the same to its original condition.
- **7.23.** In the event of the bidder failing to commence the activities within three months or the bidder discontinue the operation for a period of three months or makes default in remitting the lease rent for a period of three months, the lessor has the right to terminate the bidder and repossess the building after giving 30 days notice to the bidder.
- **7.24.** The bidder shall be bound to pay interest on all overdue payments from the date they become overdue at 12.5% per annum until the date of payment.
- **7.25.** In case the bidder makes default in payment of the lease rent (for 03 months) and any other amount due in terms of the Lease Deed and the same is not paid on demand by KINFRA, the Lessor has the right to proceed against the bidder and all its assets.
- **7.26.** It shall be the duty and responsibility of the Bidder to comply with all statutory requirements with regard to the employment of his personnel and running the Restaurant. He shall be liable for payment of ESI, PF, insurance, labour welfare fund and all other payments as necessitated by the relevant statutes or otherwise. For all purposes the personnel deployed by the Contractor is his / her employee
- **7.27.** Industrial Dispute: It is laid down that in case any industrial dispute has arisen or is apprehended between the Contractor and the employees / workmen, the Contractor is liable to see that the dispute is settled or to submit himself to legal proceedings rising out of such industrial disputes and KTIP/KINFRA shall not be liable or responsible, in any manner, whatsoever, in this regard

7.28. Governing Laws and Settlement of Disputes:

Any claims, disputes and or difference (including a dispute regarding the existence validity or termination of the Contract) arising out of, or relating to the contract including interpretation of its terms shall be resolved through joint discussion of the Authorized Representatives of the concerned parties. However, if the disputes are not resolved by the discussions as aforesaid with in a period of 30 days, then the matter will be referred for adjudication to a sole arbitrator to be appointed by the KINFRA in accordance with the provisions of the Arbitration and Conciliation Act 1996 and rules made there under from time to time. The venue for the Arbitration will be Thiruvananthapuram and decision of the arbitrator shall be final and binding on the parties.

Jurisdiction of Court: The Contract is governed by the laws of Republic of India and shall be subject to the exclusive jurisdiction of the competent court in Thiruvananthapuram.

7.29. Mandatory requirements for the functioning of Restaurant

- The successful bidder must ensure required number of toilets/wash facilities as per KPBR/KMBR following NBC rule.
- Quality furniture, equipment etc must be provided in the restaurant by the bidder.
- Segregation and management of waste materials (including all sorts of plastic wastes, aluminum foils/containers, disposable glass etc) will have to be undertaken by Bidder according to the norms stipulated by the Pollution Control Board and / or other statutory bodies and as approved by the KINFRA.
- Partitions and required roofing works suiting with the restaurant design must be constructed by the successful bidder.
- All constructions/modifications in the restaurant shall be intimated and approved by KINFRA.
- Establishment of efficient restaurant kitchen with all requirements like equipment, vessels/utensils etc along with safety features should be high on the list of priorities for the successful bidder.

SCOPE OF SERVICES TO BE OFFERED BY OPERATING AGENCIES AT KINFRA TECHNO INDUSTRIAL PARK, KAKKANCHERY

KINFRA desires selected Bidder to develop a Restaurant in the open area above the STP of the SDF Building at KINFRA Techno Industrial Park, Kakkanchery under BOT mode. The "Project" is envisaged to attract visitors/employees/officials and KINFRA staffs by offering quality and tasty food and **non-alcoholic beverage** in the Restaurant. It is expected that the selected Bidder shall make available food and beverages at reasonable price, without compromising the quality and services. The proposed "Project" shall be comparable to the restaurants in other locations with respect to availability of food variety, customer experience etc. The Scope of Work is envisaged as below:

- KINFRA will provide bare space to the selected Bidder for the "Project" in the open area above the STP of the Standard Design Factory (SDF) at KINFRA Techno Industrial Park, Kakkanchery.
- The works carried out by the selected Bidder shall match with the aesthetics and general features of the building ensuring quality as per the Essential Standards. The finishing schedule as well as details shall be submitted to KINFRA for approval. The selected Bidder shall be bound to incorporate the comments/suggestions put forward by KINFRA at no cost.
- Providing quality food with highest quality of services at reasonable price should be the first motto of the Restaurant. Both Vegetarian and Non Vegetarian Food and Non- alcoholic Beverages shall be made available at all time of operation of the Restaurant.
- A common dining area is mandatory in the project with minimum seating capacity
 of 30% of total seating capacity. Employees/Officials working in KINFRA
 compound or KINFRA officials/staff can use the common area for dining with their
 own food.
- The selected Bidder is expected to implement appropriate processes along with necessary hardware and software systems to enhance customer experience.
- The selected Bidder shall comply with the applicable statutory standards of the business, prescribed by the State and Central Regulatory Agencies, at all times. The bidders must note that they would be required to follow other prevalent applicable regulations of the Local, State and Central Regulatory Agencies, in addition to stipulations fixed by KINFRA.

- The selected Bidder shall be fully responsible for obtaining all types of permissions / licenses from the Central and State Governments, Local bodies etc. for carrying out the business of the "Project".
- The selected Bidder shall ensure the connection with the exiting power, fresh water and sewerage lines of the KTIP-Kakkanchery at its own cost.
- The Restaurant is envisaged to provide highest quality dining experience to the customers.
- Interested Bidders are free to propose services/facilities which are not covered hereinabove only after intimating with KINFRA.
- The Operating Agency will operate, maintain and manage the facilities for a period of 25 years (Performance evaluation will be done annually).
- The operation period of the project have to be minimum of 5 years, failing which KINFRA will withhold the security deposit which will be remitted during the time of work awarding.
- After successfully completing the operation period of 25 years, the entire restaurant facilities including the furniture, equipment, utensils and any amenities related to the restaurant must be handed over to KINFRA in good condition.

I/We hereby declare that I/we have read and understood the above instructions and the terms and conditions mentioned above are binding on me/us.

Place: Signature of Bidder:
Date: Full name and address:

ANNEXURE B

Format of Letter by Applicant

To:

The Managing Director,
Kerala Industrial Infrastructure Development Corporation,
KINFRA House, TC 31/2312, Sasthamangalam,
Thiruvananthapuram- 695010

Sub: <u>Selection Of An Agency For Setting Up And Operation Of A Restaurant Facility In BOT</u>

<u>Mode in the open area above the STP of SDF Building at KINFRA Techno Industrial Park,</u>

Kakkanchery - Technical Proposal.

Dear Sir,

We, the undersigned Applicant have read and examined in detail the RFP Bid document for Selection Of An Agency For Setting Up And Operation Of A Restaurant facility In BOT Mode in the open area above the STP of the SDF Building at KINFRA Techno Industrial Park, Kakkanchery.

We confirm having submitted all the details in support of qualifying criteria as required by you along with this application and all other necessary documents. In case you require any further information in this regard, we agree to furnish the same.

We hereby declare that the Statements made in this proposal are true and accept that any misinterpretation contained in it may lead to our disqualification.

We hereby declare that we were never blacklisted by any Central/ State Government/PSU/Public Authority or Organization.

We understand that you are not bound to accept all or any RFP bid you receive.

Yours sincerely,	
Name (Company)	Signature
Name of Signatory (Printed)	Title of Signatory (Printed)
 Date of trai	nsmittal of this form

ANNEXURE C

Technical Bid

Selection Of An Agency For Setting Up And Operation Of A Restaurant Facility In BOT Mode in the open area above the STP of the SDF Building at KINFRA Techno Industrial Park, Kakkanchery

Name of the Applicant	
Address	
Constitution (Company/ Firm/Proprietorship) (if applicable) [To enclose relevant document]	
Details of EMD submitted	
Documents proving that the bidder in the business of running a canteen / cafeteria/restaurant for an institution / organization/classified or standard hotel in the past three Financial Years [To enclose Business Plan Document]	
Details of Certificate issued by CA proving financial turnover of Rs. 100 Lakh from business / activities during any 3 financial years during the 5 year period from 2017-18 to 2021-22. [To enclose Account Statement and Chartered Accountantcertificate]	
Details of Certificate issued by CA showing the net worth not less than Rs.50 lakh for the bidder [To enclose Account Statement and Chartered Accountantcertificate]	
Details of GST [To enclose GST Details]	
Manpower Details [To enclose manpower details along with supporting documents]	
Contact Person (Name & Designation)	
Telephone	
Email Address	
Audress	

Note: Additional data may be provided if required, in separate sheets.



Kerala Industrial Infrastructure Development Corporation(A Statutory Body of Govt. of Kerala)

KINFRA HOUSE, TC NO.31/2312, SASTHAMANGALAM P.O, THIRUVANANTHAPURAM-695010 www.kinfra.org

ANNEXURE – D

FINANCIAL BID

Name of Project: Request For Proposal (RFP) For Selection Of An Agency For Setting Up And Operation Of A Restaurant Facility In BOT (Build, Operate and Transfer) Mode in the open area above the STP of the SDF Building at KINFRA Techno Industrial Park, Kakkanchery

Name of the Bidder:

Name of Project:	BASE RENT	Space Rent Quoted *
	(per sq. ft. per	(per sq. ft. per
	month)	month)
Selection Of An Agency For Setting		
Up And Operation Of A Restaurant		
facility In BOT Mode in the open	Rs. 4/-	Rs
area above the STP of the SDF	(excluding GST)	(excluding GST)
Building at KINFRA Techno Industrial		
Park, Kakkanchery		

Note: The above quoted rates are excluding GST and all applicable taxes.

Rent shall be calculated based on the area of land occupied by the building.

<u>UNDERTAKING</u>			
I / We agree to carry out the above proje (Rupees two years , for a period of 25 years (twee) [excluding GST] with an esc	/- per sq. ft. per month (excluding GST) calation of 10% of the quoted amount in ever	
Date:	Signatur Name: Address		

^{*} There shall be a 10% escalation in the quoted price every 2 years.